# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )

Filed	ed by the Registrant ⊠					
Filed	ed by a Party other than the Registrant					
Chec	k the appropriate box:					
	Preliminary Proxy Statement					
	Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))					
$\boxtimes$	Definitive Proxy Statement					
	Definitive Additional Materials					
	Soliciting Material Pursuant to §240.14a-12					
	FINANCE OF AMERICA COMPANIES INC. (Name of Registrant as Specified In Its Charter)					
	(Name of Person(s) Filing Proxy Statement, if Other Than the Registrant)					
Payn	nent of Filing Fee (Check all boxes that apply):					
$\boxtimes$	No fee required					
	Fee paid previously with preliminary materials					
	Fee computed on table in exhibit required by Item 25(b) per Exchange ActRules 14a-6(i) (1) and 0-11					



March 27, 2025

## Dear Stockholder:

Please join us for Finance of America Companies Inc.'s Annual Meeting of Stockholders to be held on Friday, May 16, 2025, at 9:00 a.m., Eastern Time. The Annual Meeting will be held in a virtual meeting format only and will be conducted via live audio webcast. You will be able to attend the Annual Meeting online, vote your shares electronically and submit your questions during the Annual Meeting via a live audio webcast by visiting www.virtualshareholdermeeting.com/FOA2025 and entering the control number shown on your proxy card or the instructions that accompanied your proxy materials.

We urge you to read the accompanying materials regarding the matters to be voted on at the meeting and to submit your voting instructions by proxy. The board of directors recommends that you vote "FOR" each of the proposals listed on the attached notice.

Whether or not you plan to attend the meeting, your vote is important to us. You may vote your shares by proxy on the Internet, by telephone or by completing, signing and promptly returning a proxy card, or you may vote via the Internet at the Annual Meeting. We encourage you to vote by Internet, by telephone or by proxy card in advance even if you plan to attend the Annual Meeting. By doing so, you will ensure that your shares are represented and voted at the Annual Meeting.

Thank you for your continued support of Finance of America Companies Inc.

Sincerely,

Lauren E. Richmond Chief Legal Officer, General Counsel & Secretary

# FINANCE OF AMERICA COMPANIES INC. NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

**TIME** 9:00 a.m., Eastern Time, on Friday, May 16, 2025.

VIRTUAL LOCATION You can attend the Annual Meeting online, vote your shares electronically and submit your questions during the

Annual Meeting, by visiting www.virtualshareholdermeeting.com/FOA2025 and entering the control number shown on your proxy card or the instructions that accompanied your proxy materials. You will need to have your 16-Digit Control Number included on your proxy card or the instructions that accompanied your proxy materials in order to

join the Annual Meeting.

ITEMS OF BUSINESS

1. To elect the director nominees listed in the Proxy Statement.

2. To conduct an advisory vote to approve the compensation of the named executive officers of the Company.

3. To ratify the appointment of BDO USA, P.C. as our independent registered public accounting firm for 2025.

4. To consider such other business as may properly come before the Annual Meeting and any adjournments or

postponements thereof.

**RECORD DATE** You may vote at the Annual Meeting if you were a stockholder of record at the close of business on March 19, 2025.

VOTING BY PROXY

To ensure your shares are voted, you may vote your shares over the Internet, by telephone or by completing, signing and returning a proxy card. Voting procedures are described on the following page and on the proxy card.

at retaining a proxy card. Young procedures are described on the following page and on the proxy card.

By Order of the Board of Directors,

Lauren E. Richmond Chief Legal Officer, General Counsel and Secretary

Important Notice Regarding the Availability of Proxy Materials for the Stockholder Meeting To Be Held on May 16, 2025: This Proxy Statement and our Annual Report on Form 10-K for the year ended December 31, 2024 are available free of charge at https://ir.financeofamericacompanies.com/sec-filings/all-sec-filings. A list of stockholders of record at the close of business on March 19, 2025 will be open for examination electronically during the Annual Meeting by registering at www.virtualshareholdermeeting.com/FOA2025.

## PROXY VOTING METHODS

If, at the close of business on March 19, 2025, you were a stockholder of record you may vote your shares by proxy at the Annual Meeting. If you were a stockholder of record, you may vote your shares in advance over the Internet, by telephone or by mail. You may also revoke your proxies at the times and in the manner described in the General Information section of this Proxy Statement. For shares held through a broker, bank or other nominee, you may submit voting instructions to your broker, bank or other nominee. Please refer to information from your broker, bank or other nominee on how to submit voting instructions.

If you are a stockholder of record, your Internet, telephone or mail vote must be received by 11:59 p.m., Eastern Time, on May 15, 2025 to be counted. If you hold shares through a broker, bank or other nominee, please refer to information from your bank, broker or nominee for voting instructions.

To vote by proxy if you are a stockholder of record:

## BY INTERNET

- Go to the website www.proxyvote.com and follow the instructions, 24 hours a day, seven days a week.
- · You will need the 16-Digit Control Number included on your proxy card or the instructions that accompanied your proxy materials.

## BY TELEPHONE

- From a touch-tone telephone, dial 1-800-690-6903 and follow the recorded instructions, 24 hours a day, seven days a week.
- You will need the 16-Digit Control Number included on your proxy card or the instructions that accompanied your proxy materials in order to vote by telephone.

## BY MAIL

- · Mark your selections on the proxy card.
- Date and sign your name exactly as it appears on your proxy card.
- Mail the proxy card in the enclosed postage-paid envelope provided to you.

YOUR VOTE IS IMPORTANT TO US. THANK YOU FOR VOTING.

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Web links throughout this document are provided for convenience only, and the content on the referenced websites does not constitute a part of this Proxy Statement.

#### Forward-Looking Statements

This Proxy Statement contains forward-looking statements within the meaning of the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements are not historical facts or statements of current conditions, but instead represent only our beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of our control. In some cases, you can identify these forwardlooking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "could," "seeks," "projects," "predicts," "intends," "plans," "estimates," "budgets," "forecasts," "anticipates" or the negative version of these words or other comparable words. Such forward-looking statements are subject to various risks and uncertainties that could cause actual outcomes or results to differ materially from those indicated in these statements, including, among others, those described under "Part I—Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2024, filed with the U.S. Securities and Exchange Commission (the "SEC") on March 14, 2025. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements contained herein. All of these factors are difficult to predict, contain uncertainties that may materially affect actual results, and may be beyond our control. For further information on these and other risk factors affecting us, as such factors may be amended and updated from time to time in our subsequent periodic filings with the SEC, please visit the SEC's website at www.scc.gov. Given the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved. We caution readers not to place undue reliance upon any forward-looking statements, which are current only as of the date of this Proxy Statement. We undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments, or otherwise, except as required by law.



FINANCE OF AMERICA COMPANIES INC. 5830 Granite Parkway, Suite 400 Plano, Texas 75024 Telephone: (877) 202-2666

PROXY STATEMENT

Annual Meeting of Stockholders May 16, 2025

## GENERAL INFORMATION

Unless the context otherwise requires, all references to "we," "us," "our," "FOA," or the "Company" refer to Finance of America Companies Inc. and its consolidated subsidiaries. References to "FOA Equity" are to Finance of America Equity Capital LLC, a Delaware limited liability company, that the Company controls in an "UP-C" structure.

On April 1, 2021, the Company became a public company as a result of a series of transactions pursuant to which Replay Acquisition Corp. ("Replay") combined with Finance of America Companies Inc. (the "Business Combination"), and began trading under the symbol "FOA" on the New York Stock Exchange on April 5, 2021.

## Why am I being provided with these materials?

We are providing this Proxy Statement to you in connection with the solicitation by the board of directors (the "Board" or "board of directors") of Finance of America Companies Inc. of proxies to be voted at our Annual Meeting of Stockholders to be held on May 16, 2025 (the "Annual Meeting") and at any postponements or adjournments of the Annual Meeting. On or about March 27, 2025, we distributed or made available, as the case may be, this Proxy Statement, and our Annual Report for the fiscal year ended December 31, 2024 (referred to as the "Proxy Materials"), notifying each stockholder entitled to vote at the Annual Meeting how to vote.

## What am I voting on?

There are three proposals scheduled to be voted on at the Annual Meeting:

- Proposal No. 1: Election of Brian L. Libman, Norma C. Corio, Andrew Essex, Cory S. Gardner, Tyson A. Pratcher and Lance N. West (the "Nominees") as directors on the Company's Board;
- · Proposal No. 2: An advisory vote to approve the compensation of the named executive officers of the Company; and
- Proposal No. 3: Ratification of the appointment of BDO USA, P.C. as our independent registered public accounting firm for 2025.

#### Who is entitled to vote?

Stockholders as of the close of business on March 19, 2025 (the "Record Date") may vote at the Annual Meeting or any postponement or adjournment thereof. As of that date, there were 10,711,674 vested shares of our Class A Common Stock outstanding, 425,850 unvested shares of our Class A Common Stock outstanding and 14 shares of our Class B Common Stock outstanding.

Holders of our Class A Common Stock have one vote for each share held as of the Record Date, including shares:

- Held directly in your name as "stockholder of record" (also referred to as "registered stockholder"); and
- Held for you in an account with a broker, bank or other nominee (shares held in "street name"). Street name holders generally cannot vote their shares directly and instead must instruct the brokerage firm, bank or nominee how to vote their shares.

The shares of Class B Common Stock have no economic rights, but entitle each holder, without regard to the number of shares of Class B Common Stock held by such holder, to a number of votes that is equal to the aggregate number of limited liability company interests ("FOA Units") in FOA Equity held by such holder. Holders of shares of Class B Common Stock vote together with holders of Class A Common Stock as a single class on all matters on which stockholders are entitled to vote generally, except as otherwise required by law.

## What constitutes a quorum?

The presence in person or by proxy of stockholders holding a majority in voting power of the issued and outstanding shares of Common Stock entitled to vote at the Annual Meeting constitutes a quorum for the Annual Meeting. Abstentions and "broker non-votes" are counted as present for purposes of determining a quorum.

## What if a quorum is not present at the Annual Meeting?

If a quorum is not present at the scheduled time of the Annual Meeting, the person presiding over the Annual Meeting may adjourn the Annual Meeting until a quorum is present or represented.

## How many votes are required to approve each proposal?

Under our Amended and Restated Bylaws (the "Bylaws"), directors are elected by a plurality vote, which means that the director nominees with the greatest number of votes cast, even if less than a majority, will be elected.

There is no cumulative voting.

Under our Bylaws, the affirmative vote of a majority of the voting power of the shares of stock present in person or represented by proxy and entitled to vote on such matter is required to approve the compensation of the named executive officers of the Company (Proposal No. 2), and the proposal to ratify the appointment of BDO USA, P.C. as our independent registered public accounting firm for 2025 (Proposal No. 3).

# What is a "broker non-vote"?

A broker non-vote occurs when shares held through a broker are not voted with respect to a proposal because (1) the broker has not received voting instructions from the stockholder who beneficially owns the shares and (2) the broker lacks the authority to vote the shares at its discretion. Under current New York Stock Exchange ("NYSE") interpretations that govern broker non-votes, Proposal Nos. 1 and 2 are considered non-routine matters, and a broker will lack the authority to vote uninstructed shares at their discretion on such proposals. Proposal No. 3 is considered a routine matter, and a broker will be permitted to exercise its discretion to vote uninstructed shares on this proposal.

#### How are votes counted?

With respect to the election of directors (Proposal No. 1), you may vote "FOR" or "WITHHOLD" with respect to each Nominee. Votes that are voted "WITHHOLD" will not count as a vote "FOR" or "AGAINST" a director because directors are elected by plurality voting. Broker non-votes will have no effect on the outcome of Proposal No. 1.

With respect to the advisory vote to approve the compensation of the named executive officers (Proposal No. 2), you may vote "FOR," "AGAINST" or "ABSTAIN" with respect to the compensation of the named executive officers. Abstentions will count as a vote "AGAINST" Proposal No. 2 and broker non-votes will have no effect on the outcome of Proposal No. 2.

With respect to the ratification of our independent registered public accounting firm (Proposal No. 3), you may vote "FOR," "AGAINST," or "ABSTAIN." Abstentions are counted as a vote "AGAINST" this proposal. There are no broker non-votes with respect to Proposal No. 3, as brokers are permitted to exercise discretion to vote uninstructed shares on this proposal.

If you sign and submit your proxy card without providing voting instructions, your shares will be voted in accordance with the recommendation of the Board with respect to the Proposals.

## How does the Board recommend that I vote?

Our Board recommends that you vote your shares:

- · "FOR" each of the director nominees set forth in this Proxy Statement;
- · "FOR" the approval of the compensation of named executive officers; and
- "FOR" the ratification of the appointment of BDO USA, P.C. as our independent registered public accounting firm for 2025.

## Who will count the vote?

Representatives of Broadridge Financial Solutions, Inc. ("Broadridge") will tabulate the votes and act as inspectors of election.

## How do I vote my shares without attending the Annual Meeting?

If you are a stockholder of record, you may vote by authorizing a proxy to vote on your behalf at the Annual Meeting. Specifically, you may authorize a proxy:

- By Internet—You may submit your proxy by going to www.proxyvote.com and by following the instructions on how to complete an electronic proxy card. You will need the 16-Digit Control Number included on your proxy card or the instructions that accompanied your Proxy Materials in order to vote by Internet.
- By Telephone—You may submit your proxy by dialing 1-800-690-6903 and by following the recorded instructions. You will need the
  16-Digit Control Number included on your proxy card or the instructions that accompanied your Proxy Materials in order to vote by
  telephone.
- By Mail—If you have received a proxy card, you may vote by mail by signing and dating the enclosed proxy card where indicated and by
  returning the card in the postage-paid envelope provided to you. You should sign your name exactly as it appears on the proxy card. If you
  are signing in a representative capacity (for example, as guardian, executor, trustee, custodian, attorney or officer of a corporation), indicate
  your name and title or capacity.

Internet and telephone voting facilities will close at 11:59 p.m., Eastern Time, on May 15, 2025, for the voting of shares held by stockholders of record as of the Record Date. Proxy cards with respect to shares held of record must be received no later than 11:59 p.m., Eastern Time, on May 15, 2025.

If you hold your shares in street name, you may submit voting instructions to your broker, bank or other nominee. In most instances, you will be able to do this over the Internet, by telephone or by mail. Please refer to information from your bank, broker or other nominee on how to submit voting instructions.

## How do I attend and vote my shares at the Virtual Annual Meeting?

This year's Annual Meeting will be a completely "virtual" meeting of stockholders. You may attend the Annual Meeting via the Internet. Any stockholder can attend the Annual Meeting live online at www.virtualshareholdermeeting.com/FOA2025 and enter the control number shown on your proxy card or the instructions that accompanied your Proxy Materials. If you virtually attend the Annual Meeting you can vote your shares electronically, and submit your questions during the Annual Meeting. A summary of the information you need to attend the Annual Meeting and vote via the Internet is provided below:

- instructions on how to attend and participate via the Internet, including a unique link to access the annual meeting and how to demonstrate proof of stock ownership, will be emailed to you after completion of your registration;
- assistance with questions regarding how to attend and participate via the Internet will be provided in the instructional email you will receive after completion of your registration and on the day of the Annual Meeting;
- stockholders may vote and submit questions while attending the Annual Meeting via the Internet; and
- you will need the 16-Digit Control Number that is included in your proxy card or the instructions that accompanied your Proxy Materials in order to enter the Annual Meeting and to vote during the Annual Meeting.

## Will I be able to participate in the online Annual Meeting on the same basis I would be able to participate in a live annual meeting?

The Annual Meeting will be held in a virtual meeting format only and will be conducted via live audio webcast. The online meeting format for the Annual Meeting will enable full and equal participation by all our stockholders from any place in the world at little to no cost.

We designed the format of the online Annual Meeting to ensure that our stockholders who attend our Annual Meeting will be afforded the same rights and opportunities to participate as they would at an in-person meeting and to enhance stockholder access, participation and communication through online tools. We plan to take the following steps to provide for such an experience:

- providing stockholders with the ability to submit appropriate questions in advance of the meeting;
- providing stockholders with the ability to submit appropriate questions real-time via the meeting website, limiting questions to one per stockholder unless time otherwise permits; and
- · answering as many questions submitted in accordance with the meeting rules of conduct as appropriate in the time allotted for the meeting.

## How do I vote online during the Annual Meeting?

If you are a stockholder of record, you may vote your shares by attending the 2025 Annual Meeting of Stockholders online and following theon-screen voting instructions.

If you hold your shares in "street name" and you wish to vote online during the Annual Meeting, you must obtain a legal proxy from the brokerage firm, bank, dealer or other similar organization that holds your shares. A legal proxy is a written document that authorizes you to vote your shares held in street name at the Annual Meeting. If applicable, please contact the organization that holds your shares for instructions regarding obtaining a legal proxy.

## What if during the check-in time or during the meeting I have technical difficulties or trouble accessing the virtual meeting website?

If you encounter any technical difficulties with the virtual meeting website on the meeting day, please call the technical support number that will be posted in the instructional email you will receive after completion of your registration and on the day of the Annual Meeting. Technical support will be available starting at 8:45 a.m., Eastern Time, on Friday, May 16, 2025 and until the meeting has finished.

## What does it mean if I receive more than one proxy card on or about the same time?

It generally means you hold shares registered in more than one account. To ensure that all your shares are voted, please vote once for each proxy card you receive

## May I change my vote or revoke my proxy?

Yes. Whether you have voted by Internet, telephone or mail, if you are a stockholder of record, you may change your vote and revoke your proxy by:

- voting by Internet or telephone at a later time than your previous vote and before the closing of those voting facilities at 11:59 p.m., Eastern Time, on May 15, 2025;
- submitting a properly signed proxy card, which has a later date than your previous vote, and that is received no later than 11:59 p.m., Eastern
  Time, on May 15, 2025;
- attending the virtual Annual Meeting and voting in person; or
- delivering a written statement to that effect to our Corporate Secretary, provided such statement is received no later than May 15, 2025.

# If you hold shares in street name, please refer to information from your bank, broker or other nominee on how to revoke or submit new voting instructions.

## Could other matters be decided at the Annual Meeting?

As of the date of this Proxy Statement, we do not know of any matters to be raised at the Annual Meeting other than those referred to in this Proxy Statement. If other matters are properly presented at the Annual Meeting for consideration and you are a stockholder of record and have submitted a proxy, the named proxies will have the discretion to vote on those matters for you.

## Who will pay for the cost of this proxy solicitation?

We will pay the cost of soliciting proxies. Proxies may be solicited on our behalf by our directors, officers or employees of the Company (for no additional compensation) in person or by telephone, e-mail or facsimile transmission. Brokers and other nominees will be requested to solicit proxies or authorizations from beneficial owners and will be reimbursed for their reasonable expenses.

## PROPOSAL NO. 1-ELECTION OF DIRECTORS

The number of authorized directors is currently seven, will be reduced to six at the time of the Annual Meeting pursuant to a resolution previously adopted by our board of directors and may be further changed by resolution of our board of directors. At this Annual Meeting, all director nominees will be elected for a one-year term, expiring at the next annual meeting of stockholders.

The biographies below describe the business experience of each director nominee standing for election. In considering each director nominee for election at the Annual Meeting, the nominating and corporate governance committee assessed the contributions of those directors recommended for election in the context of the perceived needs of the Board. See discussion under "Board Nomination Process, Identifying Nominees for Election to the Board."

The Board expects that each of the nominees listed below will be available for election as a director. However, if one or more of the nominees is not available for election, the persons named in the form of proxy have advised that they will vote for any substitute nominees as the Board may nominate. If a nominee is not available for election or is otherwise unable to serve as a director, the Board may reduce its size or choose a substitute nominee.

## Nominees for Election to the Board of Directors in 2025

The following information describes the offices held, ages (as of the date of this Proxy Statement) and other business directorships of each director nominee, as well as the experiences, qualifications, attributes or skills that caused the Board to determine that the director-nominee should serve as a director.

Name	Age	Principal Occupation and Other Information
Brian L. Libman	59	Brian L. Libman oversees our Company's business strategy and has served as the Chairman of our board of directors since April 1, 2021. He is the architect of the Company's unique business model, and it is his vision that guides the Company. Mr. Libman has spent his entire career in the specialty finance area and has been involved in structuring and consummating the acquisitions of more than twenty businesses. Prior to creating FOA in 2013, he was the managing partner and CEO of Green Tree Servicing and became the Chief Strategy Officer of its public market successor. He began his career at Lehman Brothers and spent more than a decade developing the loan acquisition, servicing and lending businesses there, including the creation of Aurora Loan Services, one of the nation's leading alternative mortgage originators and servicers. Through his deep knowledge of the lending space, he invented and was awarded patent: US20070136186A1 for his Automated Loan Evaluation System, which is a system and method for providing a loan pricing model for various lending scenarios. Mr. Libman submatriculated with honors from The Wharton School at the University of Pennsylvania, having earned both his M.B.A. and B.S.E.
Norma C. Corio	64	Norma C. Corio joined the Company's board of directors on April 1, 2021. In August 2022, Ms. Corio retired from One Equity Partners ("OEP") where she served as a Senior Managing Director. Prior to joining OEP in 2018, Ms. Corio served as the CFO of American Express Global Business Travel from June 2014 to June 2017. Prior to her role at American Express Global Business Travel, Ms. Corio served as Co-President of Miller Buckfire from April 2013 to May 2014. Ms. Corio previously worked for

Andrew Essex

**Principal Occupation and Other Information** Name Age

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JPMorgan Chase for over 30 years from October 1982 to March 2013 where she held various positions, including Treasurer (August 2008 through December 2010) and, previously, Head of Restructuring within the Investment Banking division, where she led corporate financings from June 1995 to August 2008. Ms. Corio also held positions in credit and risk management and investor relations. Ms. Corio serves as a member of the board of directors of AlTi Global, Inc. (NASDAQ: ALTI), chairing the Human Capital and Compensation Committee and is a member of the Audit and ESG & Nominating Committees. Additionally, she serves as a director of Cicor Technologies Ltd. (SWX: CICN-CH), a publicly listed company in Switzerland, where she is a member of the Audit Committee. She also serves on the boards of private companies: Omni Environmental Solutions and Wood Technologies International. Ms. Corio is Chair of the Audit Committee of Omni Environmental Solutions, a member of

the Audit Committee of Wood Technologies International, and Chair of the Compensation Committee of Wood Technologies International. Ms. Corio previously served as a member of the board of directors of GO Acquisitions (public) and Intren and Bibliotheca (private). Ms. Corio received her M.B.A. in

Banking & Finance from Pace University and her B.A. in Economics from LeMoyne College.

Andrew Essex joined the Company's board of directors on March 19, 2025. Mr. Essex has held the role of Senior Managing Partner at Tata Consultancy Services, the \$26B global information technology firm ("TCS"), since 2023. Prior to TCS, he was CEO and Founder of GoingConcern, a boutique c-suite strategic consultancy, and McKinsey Senior Advisor. Mr. Essex is the former Chief Executive Officer of the Tribeca Film Festival and founding CEO of Droga5, now owned by of Accenture. A highly creative strategic executive with three decades in branding, business development, and M&A, he is a proven entrepreneurial leader and culture builder with multiple exits, high-profile turnaround experience, skilled in recruiting, retaining and managing talent and overseeing complex P&Ls, and a deeply networked rainmaker with extensive track record of generating high-margin revenue, crafting compelling relevant narratives and operating complex enterprises in competitive markets. Mr. Essex is a frequent public speaker on media, marketing and monetization strategies and sits on the board of MMA Global and Plus Pool. He is the former Chair of the NYC Mayor's Creative Council, and a former advisor to the White House American Office of Innovation and the Wharton SEI Center for Advanced Studies in Management. A frequent angel investor, he serves as an advisor to Glasswing Ventures, a top fund focused on AI, prop tech, enterprise SAAS and cybersecurity, among other platforms. He was an award-winning journalist and cultural editor at such publications as The New Yorker, Details and Salon.com, among others. He has been a television commentator for ABC, CNN, and CNBC. He is author of "The End of Advertising: Why It Had to Die and the Creative Resurrection to Come" and the co-author of three books: "A Very Public Offering: The Story of the Globe.com," "Chasing Cool," with former Barney's CEO Gene Pressman, and

Name	Age	Principal Occupation and Other Information
Cory S. Gardner	50	Cory S. Gardner joined the Company's board of directors on March 19, 2025. Mr. Gardner has extensive experience in legislative affairs and regulatory policy, having served as a U.S. Senator from 2015 to 2021, a member of the U.S. House of Representatives from 2011 to 2015, a member of the Colorado General Assembly from 2005 to 2011, General Counsel and Legislative Director to U.S. Senator Wayne Allard from 2002 to 2005, and Communications Director for the National Corn Growers Association from 2001 to 2002. Mr. Gardner has held the role of Chairman and CEO of the Senate Leadership Fund since 2024 and is the sole owner of ACT West, LLC, which he founded in 2021. Mr. Gardner has also provided advisory and/or consulting services to HealthBook+ since 2023, Ford Motor Company since 2023, the American Conservation Coalition since 2023, Coign Credit Card since 2022, the Crypto Council for Innovation since 2021, the National Cannabis Roundtable since 2021, and Pura Vida Funds from 2021 to 2023. Additionally, Mr. Gardner has significant experience serving as a board member for a variety of organizations, having served as a member of the board of directors and the audit and finance committee of the Edward M. Kennedy Institute since 2023, the board of directors and the finance committee of the International Republican Institute since 2023, the advisory board of the University of Colorado Center for Combat Research since 2023, the board of advisors of Regulating AI since 2023, the board of advisors of Michael Best Strategies since 2021, the strategic advisory group of the United Launch Alliance since 2021, the board of directors of the Center for National Security Initiatives since 2021, the board of advisors of Qcells North America from 2021 to 2023, the board of directors and the audit committee of Jaws Juggernaut from 2021 to 2023, and the board of visitors of the U.S. Air Force Academy from 2015 to 2021. Mr. Gardner holds a J.D. from the University of Colorado School of Law and a B.A. in Political Science from Colorado
Tyson A. Pratcher	50	Tyson A. Pratcher joined the Company's board of directors on April 1, 2021. Mr. Pratcher currently serves as Senior Managing Director at Artemis Real Estate Partners and CEO of Artemis Strategic Capital Partners. Prior to joining Artemis, Mr. Pratcher was Senior Advisor at 7 Acquisition Corporation and the RockCreek Group. Before joining the RockCreek Group in 2020, Mr. Pratcher served as the Head of Investments at TFO USA from 2017 to 2019. Prior to his role with TFO USA, Mr. Pratcher served as the Director of Opportunistic Investments and the Director of Absolute Return Strategies at the New York State Common Retirement Fund from 2007 to 2017. Mr. Pratcher serves as a member of the board of

Political Science from Hampton University.

trustees of FS Multi-Alternative Income Fund. Mr. Pratcher previously served as a member of the board of directors of Organix Recycling, Inc. from 2018 to 2020 and on the boards of directors of Citizens Parking and GripInvest from 2017 to 2019. Mr. Pratcher holds a J.D. from Columbia Law School and a B.S. in

Name	Age	Principal Occupation and Other Information
Lance N. West	64	Lance N. West joined the Company's board of directors on April 1, 2021. Mr. West is currently a Senior Partner at 26North Partners, and previously served as Partner and Senior Managing Director of Centerbridge Partners and was former Chairman & CEO of Centerbridge Partners Europe prior to his retirement from the firm. Before joining Centerbridge in 2006, Mr. West was a Partner Managing Director at Goldman Sachs & Co, where he headed the firm's Principal Finance Group. Prior to joining Goldman Sachs & Co, he was founder and CEO of Greenthal Realty Partners LP and GRP Financial LLC. Prior to founding GRP, Mr. West was an executive vice president-principal with The Charles H. Greenthal Group, Inc. and began his career as a Member of the Technical Staff at AT&T Bell Laboratories. Mr. West earned his M.S. in Electrical Engineering from the California Institute of Technology in 1983, and graduated magna cum laude with a B.S. in Electrical Engineering from Tufts
		University in 1982.

THE BOARD OF DIRECTORS RECOMMENDS THAT STOCKHOLDERS VOTE "FOR" THE ELECTION OF EACH OF THE DIRECTOR NOMINEES NAMED ABOVE.

## THE BOARD OF DIRECTORS AND CERTAIN GOVERNANCE MATTERS

Our board of directors directs and oversees the management of our business and affairs and has three standing committees: the audit committee, the compensation committee, and the nominating and corporate governance committee. In addition, from time to time, special committees may be established under the direction of the board of directors when necessary to address specific issues.

## Composition of the Board of Directors

Our business and affairs are managed under the direction of the board of directors. Our board of directors currently consists of the director nominees, Ms. Corio and Messrs. Libman, Essex, Gardner, Pratcher and West, whose biographies are set forth above, as well as Robert W. Lord, who joined the Company's board of directors on April 1, 2021. The board of directors has decided to not renominate Mr. Lord for another term as a director at the Annual Meeting, but gratefully acknowledges and thanks Mr. Lord for his four years of service on the board of directors.

## **Director Independence and Independence Determinations**

Our board of directors has affirmatively determined that each of Ms. Corio and Messrs. Essex, Gardner, Lord, Pratcher and West qualify as independent directors under the NYSE listing standards.

## Board Nomination Process, Identifying Nominees for Election to the Board

The nominating and corporate governance committee is responsible for identifying, evaluating and recommending nominees for election to our board of directors. Final selection of director nominees for election remains within the sole discretion of our board of directors.

Depth of experience, fitness and the ability to make meaningful contributions to our board of directors' oversight of the business and affairs of the Company in addition to a willingness to exercise independent judgment, and an impeccable reputation for honest and ethical conduct that align with our core values, are important factors when identifying opportunities to add new directors to our board of directors. Additionally, in identifying new director candidates, our board of directors evaluates a candidate's time commitments to ensure the appropriate amount of time, energy, and care is given to the needs of our business.

Our nominating and corporate governance committee may identify potential director candidates by asking current directors and executive officers for their recommendations of persons they believe possess the right mix of criteria and qualifications, and are prepared to represent the best interests of the Company and our stockholders. Our nominating and corporate governance committee may also engage firms that specialize in identifying director candidates. Director nominations also may be made at the recommendation of stockholders pursuant to our Bylaws.

Our nominating and corporate governance committee will evaluate candidates for nomination for election to the board of directors, including those recommended by stockholders, on a substantially similar basis as it considers other nominees. Our Bylaws establish advance notice procedures with respect to the nomination of candidates for election as directors, other than nominations made by or at the direction of the board of directors or a committee of the board of directors. In order for any matter to be "properly brought" before a meeting, a stockholder will have to comply with advance notice requirements and provide us with certain information. Generally, to be timely, a stockholder's notice must be received at our principal executive offices not less than 90 days nor more than 120 days prior to the first anniversary date of the immediately preceding annual meeting of stockholders. Our Bylaws also specify requirements as to the form and content of a stockholder's notice.

In connection with the Business Combination, the Company and certain pre-closing equityholders of FOA Equity entered into a Stockholders Agreement (the "Stockholders Agreement"). Pursuant to the Stockholders

Agreement, each of certain funds affiliated with Blackstone Inc. ("Blackstone," and such funds, the "Blackstone Investors") and an entity controlled by Brian L. Libman (Brian L. Libman and certain entities controlled by him, the "BL Investors" and, together with the Blackstone Investors, the "Principal Stockholders") are entitled to nominate a certain number of directors to the board of directors, based on each such holder's ownership of the voting securities of the Company. Mr. Libman was designated by our Principal Stockholders in accordance with the Stockholders Agreement but the Blackstone Investors have not currently exercised their right to nominate any directors to the board of directors. For additional information on our Stockholders Agreement, see "Transactions with Related Persons—Stockholders Agreement."

Messrs. Essex and Gardner were appointed to the board of directors on March 19, 2025. Mr. Essex was originally recommended to the nominating and corporate governance committee and the board of directors for consideration as a candidate for the board of directors by Mr. Lord. Mr. Gardner was originally recommended to the nominating and corporate governance committee and the board of directors for consideration as a candidate for the board of directors by the Blackstone Investors. However, such recommendation by the Blackstone Investors was not an exercise by the Blackstone Investors of their right under the Stockholders Agreement to nominate directors to the board of directors.

## Background and Experience of Directors

When considering whether directors and nominees have the experience, qualifications, attributes or skills, taken as a whole, to enable the board of directors to satisfy its oversight responsibilities effectively in light of its business and structure, the board of directors focuses primarily on each person's background and experience as reflected in the information discussed in each of the director nominees' individual biographies set forth above. We believe that our directors provide an appropriate mix of experience and skills relevant to the size and nature of our business. In particular, the members of our board of directors considered the following important characteristics, among others:

- Mr. Libman—our board of directors considered Mr. Libman's perspective, experience and thorough knowledge of our industry as our founder and Chairman.
- Ms. Corio—our board of directors considered Ms. Corio's extensive financial and management experience and her insight from having served on the boards of directors of public and private companies.
- Mr. Essex—our board of directors considered Mr. Essex's expertise and experience in marketing, brand strategy and consumer engagement, including as the founding CEO of Droga5.
- Mr. Gardner—our board of directors considered Mr. Gardner's experience in legislative affairs, financial services and regulatory policy, including his time serving as a U.S. Senator and a member of the U.S. House of Representatives.
- Mr. Pratcher—our board of directors considered Mr. Pratcher's considerable financial and investment background, including as a Managing Director at the RockCreek Group.
- Mr. West—our board of directors considered Mr. West's financial and investment expertise and his experience serving on the boards of directors of public and private companies.

## Controlled Company Exception

Our Principal Stockholders control a majority of the combined voting power of all classes of the Company's stock entitled to vote generally in the election of directors. As a result, the Company is a "controlled company" within the meaning of NYSE corporate governance standards. Under these corporate governance standards, a company of which more than 50% of the voting power is held by an individual, group or another company is a "controlled company" and may elect not to comply with certain corporate governance standards, including the requirements (1) that a majority of the board of directors consist of independent directors, (2) that the board of directors have a compensation committee that is comprised entirely of independent directors with a written charter addressing the committee's purpose and responsibilities and (3) that the board of directors have a nominating and corporate

governance committee that is comprised entirely of independent directors with a written charter addressing the committee's purpose and responsibilities. Accordingly, although a majority of independent directors currently comprise the board of directors, you will not have the same protections afforded to stockholders of companies that are subject to all of these corporate governance requirements. In the event that the Company ceases to be a "controlled company" and the Company's shares continue to be listed on the NYSE, the Company will be required to comply with these provisions within the applicable transition periods.

## **Board Committees and Meetings**

The board of directors has established an audit committee, compensation committee and nominating and corporate governance committee. The responsibilities of each committee are described below. The composition of the audit committee satisfies the NYSE listing standards and the independence standards of Rule 10A-3 of the Securities Exchange Act of 1934 (as amended, the "Exchange Act"). The board of directors may also establish from time to time any other committees that it deems necessary or desirable.

Members serve on these committees until their resignation or until otherwise determined by the board of directors.

Each of the standing committees of the board of directors discussed below operate under written charters. The charters for our audit committee, compensation committee and nominating and corporate governance committee are available on our investor-oriented website under https://ir.financeofamericacompanies.com/corporate-governance/governance-documents. The information contained on, or accessible from, our investor-oriented website is not a part of this report by reference or otherwise.

The following table summarizes the current membership of each of the Board's Committees.

	Audit Committee	Compensation Committee	Nominating and Corporate Governance Committee	Director
Brian L. Libman		Chair	Chair	Director X
Norma C. Corio	Chair			X
Andrew Essex		X	X	X
Cory S. Gardner	X			X
Robert W. Lord	X		X	X
Tyson A. Pratcher	X	X		X
Lance N. West		X		X

All directors are expected to make their best effort to attend all meetings of the Board, meetings of the committees of which they are members and the annual meeting of stockholders. During the year ended December 31, 2024, the Board held ten meetings, the audit committee held seven meetings, the compensation committee held three meetings and the nominating and corporate governance committee held two meetings. During fiscal year 2024, all of our directors attended at least 75% of the aggregate of the total number of meetings of the Board and committees during the time in which he or she served as a member of the Board or such committee. Additionally, four of our five directors serving as directors at the time of the 2024 annual meeting of stockholders attended such meeting. Messrs. Essex and Gardner were appointed to the Board on March 19, 2025 and therefore did not attend any Board or committee meetings in fiscal year 2024 or the 2024 annual meeting of stockholders.

## Audit Committee

Our audit committee consists of Ms. Corio and Messrs. Gardner, Lord and Pratcher, with Ms. Corio serving as chair. Ms. Corio and Messrs. Gardner, Lord and Pratcher qualify as independent directors under the NYSE listing standards and the independence standards of Rule 10A-3 of the Exchange Act. Our board of directors has determined that Ms. Corio qualifies as an "audit committee financial expert" as such term is defined in Item 407(d)(5) of Regulation S-K and that all members of the audit committee satisfy the financial literacy requirements of the NYSE.

Our audit committee is responsible for, among other things:

- · selecting and hiring our independent auditors, and approving the audit and non-audit services to be performed by our independent auditors;
- assisting the board of directors in evaluating the qualifications, performance and independence of our independent auditors;
- assisting the board of directors in monitoring the quality and integrity of our financial statements and our accounting and financial reporting;
- assisting the board of directors in monitoring our compliance with legal and regulatory requirements;
- reviewing the adequacy and effectiveness of our internal control over financial reporting processes;
- · assisting the board of directors in monitoring the performance of our internal audit function;
- monitoring the performance of our internal audit function;
- · reviewing with management and our independent auditors our annual and quarterly financial statements;
- establishing procedures for the receipt, retention and treatment of complaints received by us regarding accounting, internal accounting
  controls or auditing matters and the confidential, anonymous submission by our employees of concerns regarding questionable accounting or
  auditing matters; and
- preparing the audit committee report that the rules and regulations of the Securities and Exchange Commission ("SEC") require to be included in our annual proxy statement.

## Compensation Committee

Our compensation committee consists of Messrs. Libman, Essex, Pratcher and West, with Mr. Libman serving as chair.

The compensation committee is responsible for, among other things:

- reviewing and approving corporate goals and objectives relevant to the compensation of our CEO, evaluating our CEO's performance in light
  of those goals and objectives, and, either as a committee or together with the other independent directors (as directed by the board of
  directors), determining and approving our CEO's compensation level based on such evaluation;
- reviewing and approving, or making recommendations to the board of directors with respect to, the compensation of our other executive
  officers, including annual base salary, bonus and equity-based incentives and other benefits;
- reviewing and recommending the compensation of our directors;
- to the extent applicable, reviewing and discussing annually with management our "Compensation Discussion and Analysis" disclosure required by SEC rules;
- · preparing the compensation committee report required by the SEC to be included in our annual proxy statement; and
- · reviewing and making recommendations with respect to our equity compensation plans.

## Nominating and Corporate Governance Committee

Our nominating and corporate governance committee consists of Messrs. Libman, Essex and Lord, with Mr. Libman serving as chair.

The nominating and corporate governance committee is responsible for, among other things:

- assisting our board of directors in identifying prospective director nominees and recommending nominees to the board of directors;
- overseeing the evaluation of the board of directors and management;
- reviewing developments in corporate governance practices and developing and recommending a set of corporate governance guidelines; and
- · recommending members for each committee of our board of directors.

#### **Compensation Committee Interlocks and Insider Participation**

None of our executive officers currently serves, or has served during the last completed fiscal year, as a member of the board of directors or compensation committee (or other committee performing equivalent functions) of any entity that has one or more executive officers serving on our board of directors or compensation committee. We are party to certain transactions with affiliates of our Principal Stockholders described in "Transactions with Related Persons."

## **Code of Business Conduct and Ethics**

We have adopted a Code of Business Conduct and Ethics that applies to all of our officers, directors and employees, including our principal executive officer, principal financial officer, principal accounting officer and controller, or persons performing similar functions, which is posted on our investor-oriented website at https://ir.financeofamericacompanies.com/corporate-governance/governance-documents. Our Code of Business Conduct and Ethics is a "code of ethics," as defined in Item 406(b) of Regulation S-K. We will make any legally required disclosures regarding amendments to, or waivers of, provisions of our code of ethics on our investor-oriented website.

## **Corporate Governance Guidelines**

Our commitment to good corporate governance is reflected in our Corporate Governance Guidelines, which describe our board of directors' views and policies on a wide range of governance topics. These Corporate Governance Guidelines are reviewed from time to time by our Nominating and Corporate Governance Committee and, to the extent deemed appropriate in light of emerging practices, revised accordingly, upon recommendation to and approval by our board of directors. Our Corporate Governance Guidelines are available on our investor-oriented website at <a href="https://ir.financeofamericacompanies.com/corporate-governance/governance-documents">https://ir.financeofamericacompanies.com/corporate-governance/governance-documents</a>.

## **Securities Trading Policy**

We have adopted a securities trading policy that governs the purchase, sale, and/or other dispositions of our securities by our directors, officers, and employees, as well as the Company itself that is reasonably designed to promote compliance with insider trading laws, rules and regulations, and any applicable NYSE listing standards. Our securities trading policy is available as Exhibit 19.1 to our Annual Report on Form 10-K filed on March 14, 2025.

# **Hedging Policy**

Our securities trading policy prohibits company personnel and their related persons from engaging in any transactions involving any derivatives, including trading in futures and derivative securities, or hedging activities, including options, warrants, puts, call or other similar arrangements or instruments designed to hedge or offset decreases in the market value of securities, related to the Company's securities. Further, our securities trading policy provides that Company personnel and their related persons are prohibited from initiating any transactions that involve pledging any Company securities as collateral for a loan or holding Company securities as security in a margin account after the adoption of the policy.

#### **Executive Sessions**

Executive sessions, which are meetings of the non-management members of the Board, are regularly scheduled throughout the year. Brian L. Libman presides at the executive sessions. In addition, at least once a year, the independent directors will meet in a private session that excludes management and any non-independent directors.

## Leadership Structure

Brian L. Libman is our Chairman. As provided in our Corporate Governance Guidelines, the Board does not have a policy on whether or not the roles of Chairman and Chief Executive Officer should be separate. Accordingly, the board of directors believes that it should be free to make a choice from time to time regarding a leadership structure that is in the best interests of the Company and its stockholders. At this time, the Board believes that Mr. Libman is best situated to serve as Chairman and that the Company's current separated roles of Chairperson and Chief Executive Officer is appropriate. Mr. Libman has extensive experience in the specialty finance area and has been involved in structuring and consummating the acquisitions of more than twenty businesses. Mr. Libman serves as Chairman. Effective April 5, 2023, Graham A. Fleming was appointed as our Chief Executive Officer. Mr. Fleming joined FOA in 2013 and served as President from late 2020 until he was named CEO in April 2023.

Whenever the Chairman of the Board is also the Chief Executive Officer or is a director who does not otherwise qualify as an "independent director," the independent directors may elect from among themselves a Lead Director of the Board. Following nomination by the nominating and corporate governance committee, the Lead Director will be elected by a plurality vote and should generally serve in such capacity for a minimum of one year. Service as Lead Director, however, generally should not exceed five consecutive years but is subject to the Board's discretion to set other guidelines in specific instances. The responsibilities of the Lead Director (if one has been elected) shall be determined from time to time by the Board, upon the recommendation of the nominating and corporate governance committee.

#### Communications with the Board

As described in our Corporate Governance Guidelines, anyone who would like to communicate with, or otherwise make his or her concerns known directly to the chairperson of any of the audit, nominating and corporate governance and compensation committees, any then-serving Lead Director or the director designated by the non-management or independent directors as the presiding director, or to the non-management or independent directors as a group, may do so by addressing such communications or concerns to the Company's Chief Legal Officer, 5830 Granite Parkway, Suite 400, Plano, Texas 75024, who will forward such communication to the appropriate party.

## Oversight of Risk Management

The Board has extensive involvement in the oversight of risk management related to us and our business. The Board exercises direct oversight of strategic risks to the Company in regular coordination with the Company's management. The audit committee reviews guidelines and policies governing the process by which senior management assesses and manages the Company's exposure to risk, including the Company's major financial and operational risk exposures and the steps management takes to monitor and control such exposures. The compensation committee oversees risks relating to the Company's compensation policies and practices. The nominating and corporate governance committee assists the Board by overseeing and evaluating programs and risks associated with Board organization, membership and structure and corporate governance. Each committee charged with risk oversight reports to the Board on those matters.

#### Corporate Responsibility Overview

## Our People

As of December 31, 2024, we had 747 U.S.-based employees. Of these, there were 745 full-time and two part-time employees. As of December 31, 2024, we also had eight full-time contractors in the U.S. and 104 contractors in the Philippines. None of our employees are represented by a labor union, and we consider our employee relations to be good. Our long-term success as an organization depends upon our ability to maintain and develop our human capital.

We strive to promote a strong culture across our business that is driven by our core values: (1) be customer obsessed, they are why we exist, (2) raise the bar, (3) take extreme ownership, (4) practice genuine collaboration, and (5) unleash your excellence. These values drive our actions and decisions every day, fostering a culture of trust, collaboration, and excellence and ensuring our employees work together effectively. These objectives are accomplished through an emphasis on training and development and the provision of a comprehensive benefits package with a focus on physical and mental wellness.

## **Employee Training and Development**

In connection with the unification of the Finance of America Reverse LLC (FAR) and American Advisors Group (AAG) brands under the single brand name "Finance of America," we implemented internal training sessions, development workshops, and messaging to align around and emphasize our core values. These programs explore in detail what each of our core values entails, why it is important, and how employees can take actions to embrace each of our core values in their performance of their roles on a daily basis.

Further, all new employees are assigned a series of training courses during onboarding, spanning topics such as ethics and insider trading, and are required to attest to our core Company policies such as our information security policy. Such policies are also accessible to employees on the Company's intranet site. New loan officers also participate in a comprehensive six-week instructor-led onboarding program called "Sales Academy" that encompasses practical training, real-time engagement with live leads, and personalized one-on-one coaching to our licensed reverse mortgage originators. This structured onboarding process is carefully crafted to acquaint new hires with the Company's culture, policies, procedures, systems, and the specifics of their roles and responsibilities. The primary objective is to equip employees with the essential knowledge, skills, and resources needed to adjust quickly to their new work environment, enabling them to make meaningful contributions to the organization's objectives.

Additionally, we have a robust compliance training program that covers an array of legal and regulatory topics. All consumer-facing employees are assigned required courses that educate them on compliance with consumer protection laws for the industries in which we operate. Required compliance training is reviewed not less than annually by representatives of the Compliance and Legal departments to ensure that necessary topics are included and that courses are assigned to all employees who are required to, or would benefit from, the training.

We also require our entire workforce to periodically complete discrimination and harassment prevention training courses to ensure they understand what constitutes unlawful sexual harassment and discrimination, employees' rights, and available forums for adjudicating complaints. We send quarterly reminders to employees about the Company's anonymous hotline and encourage employees to utilize the hotline to report complaints and concerns.

FOA utilizes a modern learning management platform that houses our centralized training and organizational development content. Compliance with consumer protection regulations is supported by robust technology and monitored by our Compliance department.

## Employee Benefits and Wellness

We offer many benefits and wellness resources to our employees, including but not limited to our Employee Assistance Program, health insurance, dental insurance, vision insurance, life insurance, pet insurance, identity protection, flexible spending accounts and 401(k) plans with an employer match. We also offer paid time off or flex time off programs to full-time employees and an employee stock purchase plan. We partner with a leave of absence administration vendor to ensure efficient processing and management of leave requests. We carefully coordinate these available resources and ensure employees are aware of available resources. We also monitor the types of benefits available in the market and consider adding new benefits from time to time in order to better meet the needs of our employees.

## **Executive Officers of the Company**

Set forth below is certain information regarding each of our current executive officers.

Name	Age	Principal Occupation and Other Information
Graham A. Fleming	55	Graham A. Fleming joined the Company in December 2013 and has served as Chief Executive Officer since April 2023. Prior to his current role, Mr. Fleming served as Interim Chief Executive Officer from July 2022 to April 2023 and as President from October 2020 to April 2023. Additionally, Mr. Fleming served as Interim Chief Financial Officer from October 2023 to November 2023. Throughout his tenure with the Company, Mr. Fleming has also acted as Chief Administrative Officer at each of the Company's operating subsidiaries, overseeing Finance, Treasury, Risk, Compliance and Corporate Administration. Prior to joining the Company, Mr. Fleming founded and served as the President of Icon Residential Lenders. Prior to that, Mr. Fleming served as the Chief Financial Officer of AMRESCO Residential Mortgage. Mr. Fleming brings over 25 years of experience in the mortgage lending business including extensive expertise in strategic planning, accounting and financial management, quality control and risk management, secondary operations and capital markets. Mr. Fleming attended the Dublin Business School, Ireland and is a Chartered Certified Accountant.
Kristen N. Sieffert	44	Kristen N. Sieffert joined the Company in January 2012 and was appointed to President of the Company in April 2023. Ms. Sieffert has served as Head of Enterprise Consumer Direct at Finance of America Holdings LLC since April 2022 and as President of the Company's subsidiary, Finance of America Reverse LLC ("FAR") since 2015. In her role as President of FAR, Ms. Sieffert has been responsible for growth and innovation in the Company's reverse mortgage business. Prior to her role as President of FAR, Ms. Sieffert served as chief operating officer of FAR. Before joining FAR in 2012, Ms. Sieffert served as acting president for San Diego-based EquiPoint Reverse Mortgage and vice president for operations at One Reverse Mortgage. Ms. Sieffert began her reverse mortgage career in 2004 with Financial Freedom Senior Funding Corp. She earned a B.A. in Political Science from the University of California, Los Angeles (UCLA).

Name	Age	Principal Occupation and Other Information
Matthew A. Engel	57	Matthew A. Engel joined the Company in October 2023 and was appointed Chief Financial Officer in November 2023. Prior to joining the Company, Mr. Engel served as Chief Financial Officer of Bloom Retirement Holdings Inc., formerly known as American Advisors Group, a former leading reverse mortgage originator. Prior to that role, Mr. Engel held various senior positions in accounting and finance at Newmark Knight Frank, H&R Block, Inc. and DST Systems, Inc. Mr. Engel began his career as a staff auditor at PricewaterhouseCoopers LLP. Mr. Engel brings over 30 years of financial services experience with extensive experience in the reverse mortgage industry, corporate financial planning and analysis, financial reporting, and accounting. Mr. Engel holds a B.A. in Accounting from the University of Northern Iowa.
Jeremy E. Prahm	47	Jeremy E. Prahm joined the Company in December 2015 as Senior Managing Director across numerous segments of our business, including our portfolio management, forward mortgage, reverse mortgage, and commercial businesses. Mr. Prahm was appointed as Chief Investment Officer of the Company in April 2021. Prior to joining the Company, Mr. Prahm served as a Portfolio Manager and Director of Quantitative Solutions at Green Tree Investment Management, a wholly owned subsidiary of Walter Investment Management, from December 2008 to December 2015. Mr. Prahm holds a B.S. in Economics from Saint Cloud University.
Lauren E. Richmond	37	Lauren E. Richmond joined the Company in September 2016 and was appointed Chief Legal Officer, General Counsel and Secretary of the Company in September 2022. Prior to her current role, Ms. Richmond served as General Counsel and Secretary of the Company from April 2021 to September 2022. Ms. Richmond has served as General Counsel and Secretary of each of the Company's operating subsidiaries since June 2019 and, prior to that role, as Assistant General Counsel of Finance of America Holdings LLC from September 2016 to June 2019. Prior to joining the Company, Ms. Richmond was a corporate attorney at Hunton Andrews Kurth LLP, Dallas, Texas, where she advised private and public companies on a variety of corporate matters, including mergers and acquisitions, public and private debt and equity offerings, and other corporate transactions and governance matters. Ms. Richmond holds a J.D. and a B.B.A., each with honors, from Southern Methodist University.

## PROPOSAL NO. 2—NON-BINDING VOTE ON EXECUTIVE COMPENSATION

The Company is requesting that stockholders vote, on a non-binding basis, to approve the compensation of our named executive officers as disclosed in the Executive Compensation section of this Proxy Statement and the tabular executive compensation disclosure, including the "Summary Compensation Table" and accompanying narrative disclosure. While the results of the vote are non-binding and advisory in nature, the Board intends to carefully consider the results of this vote. In 2022, our board of directors recommended, and our stockholders approved, an annual vote, on a non-binding basis, to approve the compensation of our named executive officers. Accordingly, we intend to conduct future advisory votes on the compensation of our named executive officers every year. The next advisory say-on-pay frequency vote is scheduled for 2028.

The text of the resolution in respect of Proposal No. 2 is as follows:

"RESOLVED, that the compensation paid to the Company's named executive officers, as disclosed pursuant to Item 402 of Regulation S-K, including the compensation tables and related narrative discussion, is hereby APPROVED."

As described in the Executive Compensation section of this Proxy Statement, our executive compensation programs and underlying principles, as developed and administered by the compensation committee, are designed to provide competitive pay opportunities to support the attraction and retention of highly qualified executives while promoting our core values. Our executive compensation programs are structured to be consistent with our pay for performance philosophy and utilize performance measures that are intended to align the executive team's incentives with the long-term interests of the Company and its stockholders.

In considering their vote, stockholders may wish to review with care the information on our compensation policies and decisions regarding the named executive officers presented in the Executive Compensation section for Finance of America Companies Inc., as well as the discussion regarding the compensation committee presented in this Proxy Statement.

THE BOARD OF DIRECTORS RECOMMENDS THAT YOU VOTE "FOR" THE APPROVAL OF THE COMPENSATION PAID TO OUR NAMED EXECUTIVE OFFICERS.

#### 2024 EXECUTIVE COMPENSATION

The following tables contain compensation information with respect to the named executive officers for the year ended December 31, 2024.

## **Summary Compensation Table**

The following table provides summary information concerning compensation to or on behalf of our named executive officers for the fiscal years indicated.

				Stock Awards	Option Awards	All Other Compensation	
Name and Principal Position	Year	Salary (\$)(1)	Bonus (\$)(2)	(\$)(3)	(\$)(4)	(\$)(5)	Total (\$)
Graham A. Fleming	2024	850,000	687,500	1,424,000	1,460,000	10,350	4,431,850
Chief Executive Officer*	2023	850,000	650,000	1,500,001	_	9,900	3,009,901
Kristen N. Sieffert	2024	650,000	612,500	890,000	1,095,000	11,550	3,259,050
President**	2023	587,500	600,000	500,000	_	11,100	1,698,600
Jeremy E. Prahm	2024	850,000	687,500	1,424,000	1,460,000	10,350	4,431,850
Chief Investment Officer	2023	850,000	650,000	1,500,001	_	9,900(6)	3,009,901(6)

<sup>\*</sup> Mr. Fleming served as President from October 2020 to April 2023 and Interim Chief Executive Officer from July 2022 to April 2023. Mr. Fleming was appointed Chief Executive Officer effective April 5, 2023.

- (2) The amounts in the "Bonus" column represent annual bonus awards, which have been or will be paid in (i) fiscal year 2025 with respect to the named executive officer's fiscal year 2024 performance and (ii) in fiscal year 2024 with respect to the named executive officer's fiscal year 2023 performance.
- (3) The stock awards are in the form of restricted stock units that vest ratably over a prospective three-year period, subject to the named executive officer's continued employment on the vesting date, and amounts reflect the aggregate grant date fair value of the restricted stock unit awards calculated in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718. The assumptions made in determining values with respect to restricted stock unit awards are disclosed in Note 20 (Equity-Based Compensation) to the Consolidated Financial Statements in our Annual Report on Form 10-K filed on March 14, 2025.
- (4) The option awards are in the form of options to purchase FOA Units exchangeable for shares of Class A Common Stock and vest at the end of a prospective two-year period, subject to the named executive officer's continued employment on the vesting date. Amounts reflect the aggregate grant date fair value of the option awards calculated in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718. The assumptions made in determining values with respect to option awards are disclosed in Note 20 (Equity-Based Compensation) to the Consolidated Financial Statements in our Annual Report on Form 10-K filed on March 14, 2025.
- (5) For each named executive officer, the amounts in the "All Other Compensation" column include Company 401(k) matching contributions. For Ms. Sieffert, the amounts in the "All Other Compensation" column also include remote work business stipends totaling \$1,200.
- (6) For Mr. Prahm, the amounts in the "All Other Compensation" and "Total" columns for 2023 reported in the Company's Proxy Statement for its 2024 Annual Meeting of Stockholders, filed with the SEC on March 28, 2024, were \$7,000 and \$3,007,001, respectively. Those amounts have been increased in the table to account for a \$2,900 Company 401(k) matching contribution that was applied retroactively to the 2023 401(k) plan year.

<sup>\*\*</sup> Ms. Sieffert was appointed President of the Company effective April 5, 2023. Ms. Sieffert has served as Head of Enterprise Consumer Direct at Finance of America Holdings LLC since April 2022 and as President of Finance of America Reverse LLC since 2015.

<sup>(1)</sup> The amounts in the "Salary" column represent the base salary earned by each named executive officer. On April 1, 2023, Ms. Sieffert received a base salary increase in connection with Ms. Sieffert's appointment as President of the Company, increasing her base salary from \$400,000 to \$650,000. Ms. Sieffert's 2023 base salary amount reflects the total base salary earned by Ms. Sieffert in 2023.

#### Narrative Disclosure to Summary Compensation Table

## 2024 Named Executive Officer Compensation

Base Salaries

We provide each named executive officer with a base salary for the services that the executive officer performs for us. This compensation component constitutes a stable element of compensation while other compensation elements are variable. Base salaries are reviewed annually and may be increased in light of the individual performance of a named executive officer, company performance, or changes in the executive's position within our business, the scope of his or her responsibilities and his or her tenure with the Company. On April 1, 2023, Ms. Sieffert received a base salary increase in connection with Ms. Sieffert's appointment as President of the Company, increasing her base salary from \$400,000 to \$650,000. Our named executive officers did not otherwise receive any adjustments to their base salaries for 2023 or 2024.

## Salary Continuation Agreement

The Company entered into a salary continuation agreement with Jeremy E. Prahm on December 2, 2015, which provides the Company the option to pay Mr. Prahm his regular salary and any benefits (excluding bonus or other incentive compensation) for a period of the Company's choosing (not to exceed 6 months from the date of termination) in exchange for Mr. Prahm's agreement to abide by certain restrictive covenants, including noncompetition, non-solicitation and confidentiality provisions. The agreement would be triggered by his voluntary separation from the Company and not by any other type of separation.

None of our other named executive officers are party to any arrangement that provides for severance benefits.

## Annual Cash Incentive Compensation

Our named executive officers were eligible to earn an annual cash incentive award targeted at an amount equal to a specified percentage of such named executive officer's base salary. Awards to named executive officers were tied primarily to Company performance with some variability due to business unit performance. For 2024, target incentive payout amounts for each of the named executive officers were as follows:

		Annual Incentive		
	2024 Base Salary	Target	Annual Incentive	Annual Incentive
Named Executive Officer	(\$)	% of Base Salary	Target Payout (\$)	Awarded (\$)
Graham A. Fleming	850,000	147%	1,250,000	687,500
Kristen N. Sieffert	650,000	185%	1,200,000	612,500
Jeremy E. Prahm	850,000	147%	1,250,000	687,500

The compensation committee, in its sole discretion, approves each named executive officer's annual cash incentive award payout. For 2024, these decisions were based primarily on the compensation committee's assessment of such named executive officer's individual performance, operational performance of the business functions for which they have responsibility, and the officer's potential to enhance and contribute to our equity owners' long-term interests. In evaluating these factors, members of the compensation committee relied upon their judgment to determine the ultimate amount of a named executive officer's annual cash incentive payment that the compensation committee believed was necessary to properly incentivize the named executive officer to seek to achieve our objectives and reward a named executive officer for achieving those objectives over the course of the year. Key factors the compensation committee considered in making such determination with respect to Mr. Fleming were his role in overseeing the operations of the Company and his leadership on the strategic direction of the Company's development and enhancement of its unified modern retirement solutions platform. Key factors the compensation committee considered in making such determination with respect to Mr. Prahm were his role in overseeing and managing the strategic direction of the Company's Portfolio Management segment.

## Long-Term Equity Incentives

The Company maintains the Finance of America Companies Inc. 2021 Omnibus Incentive Plan (the "Omnibus Plan") to provide employees and directors of FOA with additional incentives to promote the long-term growth and performance of the Company and to further align the interests of our directors and management with the interests of our stockholders by increasing their ownership interests in the common stock of the Company. The Omnibus Plan is administered by the compensation committee.

In 2024, as a long-term incentive, Mr. Fleming, Ms. Sieffert and Mr. Prahm each received a restricted stock unit ("RSU") grant of 200,000, 125,000 and 200,000 units, respectively (accounting for adjustments for the Company's 10:1 reverse stock split effective on July 25, 2024). Such RSUs vest ratably over a prospective three-year period, subject to the grantee's continued employment on the vesting date. See "Summary Compensation Table — Stock Awards" for the grant date fair value of each named executive officer's RSU award.

#### Options

On November 7, 2024, Mr. Fleming, Ms. Sieffert and Mr. Prahm each received a grant of 200,000, 150,000 and 200,000 options to purchase FOA Units exchangeable for shares of Class A Common Stock, respectively ("Options"). The Options vest on November 7, 2026, the second anniversary from the date of grant (subject to the named executive officer's continued employment on the vesting date), are exercisable for a period ending on November 7, 2029, five years from the date of grant, and have an exercise price of \$25.00 per Option.

We do not have a formal policy regarding the timing of awards of options in relation to the disclosure of material nonpublic information. The Board does not grant option awards as part of its annual grant of long-term incentive awards or on any predetermined schedule. Instead, the Board may grant option awards from time to time in its discretion on an ad hoc basis in connection with significant projects, initiatives and/or goals. The Board and the compensation committee take into account all available information, which may include material nonpublic information, when determining the timing and terms of such an award. The timing of an option award depends upon the timing of the related significant project, initiative and/or goal may itself be material nonpublic information. The number of options granted, the exercise price, the vesting date and the expiration date of the option awards are determined with the goals of awarding executives for their achievements and incentivizing future performance. The Board and the compensation committee take into account all available information, including material nonpublic information, to align the terms of the option awards with those goals.

To date, the only option awards that have been granted by the Board are the Options and similar option awards granted to certain other officers of the Company on November 7, 2024. These option awards were granted to certain executives in recognition of their leadership and service to the Company in connection with the Company's return to profitability. The Company's return to profitability was determined upon the finalization of the unaudited financial statements disclosed in the Company's earnings release published on November 6, 2024 and included in the Company's Quarterly Report on Form 10-Q for the quarter ending September 30, 2024 filed on November 8, 2024 (the "Q3 2024 Quarterly Report").

We did not time the grant of such option awards or the filing of the Q3 2024 Quarterly Report for the purpose of affecting the value of executive compensation. The Company made its financial results for the quarter ended September 30, 2024 publicly available via a press release and earnings call on November 6, 2024, prior to the date the option awards were granted. The option awards were granted promptly following the finalization of the unaudited financial statements that demonstrated the Company's return to profitability. The timing of the Q3 2024 Quarterly Report was determined as part of the Company's annual planning processes, was in line with the Company's typical timing for filing Quarterly Reports on Form 10-Q and was determined in advance of the Board's decision to grant option awards. Furthermore, the \$25.00 exercise price of the Options exceeded the closing price of our Class A Common Stock on the date of grant by \$11.00 per share, which differential further incentivize recipients to continue to contribute to the Company's growth.

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Pursuant to Item 402(x) of Regulation S-K, in light of the timing of the grant of the Options, additional information regarding the grant of the Options to the named executive officers is set forth in the table below.

Percentage Change in the Closing Market Price of the Securities

					Underlying the Award Between
					the Trading Day Ending
					Immediately Prior to the
					Disclosure of Material Nonpublic
			Exercise		Information and the Trading
		Number of	Price of		Day Beginning Immediately
		Securities	the	Grant Date	Following the Disclosure of
		Underlying	Award	Fair Value of	Material Nonpublic
Name	Grant Date	the Award	(\$/Sh)	the Award(1)	Information(2)
Graham A. Fleming	November 7, 2024	200,000	25	1,460,000	Increased by 50%
Kristen N. Sieffert	November 7, 2024	150,000	25	1,095,000	Increased by 50%
Jeremy E. Prahm	November 7, 2024	200,000	25	1,460,000	Increased by 50%

<sup>(1)</sup> Amounts reflect the aggregate grant date fair value of the option awards calculated in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718. The assumptions made in determining values with respect to option awards are disclosed in Note 20 (Equity-Based Compensation) to the Consolidated Financial Statements in our Annual Report on Form 10-K filed on March 14, 2025.

## Outstanding Equity Awards at 2024 Fiscal Year-End

<sup>(2)</sup> The Q3 2024 Quarterly Report was filed on November 8, 2024. The percentage change reflected herein is calculated based on the closing price per share of our Class A Common Stock on the NYSE of (i) \$14.00 on November 7, 2024, the trading day ending immediately prior to November 8, 2024, and (ii) \$20.95 on November 11, 2024, the trading day beginning immediately following November 8, 2024.

		Option Awards					Stock A	wards	
									Equity Incentive Plan
								Equity	Awards:
								Incentive	Market or
								Plan	Payout
			Equity					Awards:	Value of
			Incentive					Number of	Unearned
			Plan				Market	Unearned	Shares,
			Awards:				Value of	Shares,	Units or
	Number of	Number of	Number of			Number of	Shares or	Units or	Other
	Securities	Securities	Securities			Shares or	Units of	Other	Rights
	Underlying	Underlying	Underlying			Units of	Stock That	Rights	That Have
	Unexercised	Unexercised	Unexercised	Option		Stock That	Have Not	That Have	Not
	Options (#)	Options (#)	Unearned	Exercise	Option	Have Not	Vested(1)	Not Vested	Vested(1)
Name	Exercisable	Unexercisable	Options (#)	Price (\$)	Expiration Date	Vested (#)	(\$)	(#)	(\$)

25

25

25

November 7, 2029

November 7, 2029

November 7, 2029

296,931(5)

157,309(6)

296,931(7)

8,349,700

4,423,529

8,349,700

13,680(8)

7,200(8)

8,640(8)

384,682

202,464

242,957

200,000(2)

150,000(3)

200,000(4)

Graham A. Fleming

Kristen N. Sieffert

Jeremy E. Prahm

<sup>(1)</sup> Amounts reported are based on the closing price per share of our Class A Common Stock on the NYSE as of December 31, 2024, the last trading day of the fiscal year, of \$28.12.

<sup>(2)</sup> Represents 200,000 Options that will vest on the second anniversary of November 7, 2024, subject to such holder's continued employment.

<sup>(3)</sup> Represents 150,000 Options that will vest on the second anniversary of November 7, 2024, subject to such holder's continued employment.

<sup>(4)</sup> Represents 200,000 Options that will vest on the second anniversary of November 7, 2024, subject to such holder's continued employment.

- (5) Represents (i) 16,286 restricted stock units that will vest on the third anniversary of April 1, 2022, (ii) 80,645 restricted stock units that will vest on the second and third anniversaries of April 1, 2023, and (iii) 200,000 restricted stock units that will vest on the first, second and third anniversaries of April 1, 2024, each subject to such holder's continued employment.
- (6) Represents (i) 5,428 restricted stock units that will vest on the third anniversary of April 1, 2022, (ii) 26,881 restricted stock units that will vest on the second and third anniversaries of April 1, 2023, and (iii) 125,000 restricted stock units that will vest on the first, second and third anniversaries of April 1, 2024, each subject to such holder's continued employment.
- (7) Represents (i) 16,286 restricted stock units that will vest on the third anniversary of April 1, 2022, (ii) 80,645 restricted stock units that will vest on the second and third anniversaries of April 1, 2023, and (iii) 200,000 restricted stock units that will vest on the first, second and third anniversaries of April 1, 2024, each subject to such holder's continued employment.
- (8) Reflects Earnout Rights granted in 2021.

## Earnout Rights

The UFG Holdings LLC Management Long-Term Incentive Plan (the "MLTIP") was established by UFG Holdings LLC ("UFG"), the Company's predecessor holding company, on January 1, 2015 to provide an incentive to key employees to continue in the employment of UFG and to improve the growth and profitability of UFG. In connection with the execution of the transaction agreement, by and among Replay, FOA Equity, and the other parties thereto, dated as of October 12, 2020 (the "Transaction Agreement"), UFG adopted the Amended and Restated UFG Holdings LLC Management Long-Term Incentive Plan (the "A&R MLTIP"), effective as of the date the Transaction Agreement was executed, which amended and restated the MLTIP. The A&R MLTIP is administered by the compensation committee of the Company, such administrative body being referred to herein as the "Administrator."

Under the terms of the A&R MLTIP, participants (including Mr. Fleming, Ms. Sieffert and Mr. Prahm) were entitled to receive, subject to the terms and conditions of the A&R MLTIP, certain consideration for the cancellation of legacy phantom units previously granted to such participants under the MLTIP. Such consideration included the right to receive additional shares of Class A Common Stock upon the occurrence of, at any time during the six years following the closing of the Business Combination, (i) the average trading price of our Class A Common Stock meeting or exceeding \$125.00 (accounting for adjustment for the Company's 10:1 reverse stock split effective on July 25, 2024) for any 20 trading days within a period of 30 consecutive trading days (the date when the foregoing is first satisfied, the "First Earnout Achievement Date") or (b) the average trading price of our Class A Common Stock meeting or exceeding \$150.00 (accounting for adjustment for the Company's 10:1 reverse stock split effective on July 25, 2024) for any 20 trading days within a period of 30 consecutive trading days (the date when the foregoing is first satisfied, the "Second Earnout Achievement Date" and together with the First Earnout Achievement Date, each an "Earnout Date;" such rights collectively, the "Earnout Rights"). The Earnout Rights will be settled promptly following the applicable Earnout Date. As of the date of this Proxy Statement, no Earnout Date has previously occurred.

The Earnout Rights were issued pursuant to the Omnibus Plan and each is considered a "Substitute Award" for purposes thereof. In the sole discretion of the compensation committee, the obligations to issue shares of Class A Common Stock may be fully or partially satisfied by the Company causing the Employer to make to such participant a cash payment equal to the fair market value of all or some portion of the Class A Common Stock otherwise required to be issued.

In connection with the Business Combination, the Company entered into an LTIP Award Settlement Agreement (the "LTIP Award Settlement Agreement"), dated as of October 12, 2020, by and among the Company, FOA Equity, and the Original Unitholders, including the Principal Stockholders, pursuant to which such stockholders agreed to pay and bear the economic consequences to the Company of the obligation to settle the Earnout Rights. Accordingly, in connection with the settlement of any Earnout Rights, such stockholders will deliver to the Company FOA Units and shares of Class A Common Stock, as applicable, in settlement of the awards in accordance with the terms set forth in the LTIP Award Settlement Agreement.

## PAY VERSUS PERFORMANCE DISCLOSURE

The "2024 Executive Compensation — Narrative Disclosure to Summary Compensation Table — 2024 Named Executive Officer Compensation" section of this Proxy Statement sets forth the factors considered by the compensation committee and the board of directors when reviewing and setting the compensation of our Chief Executive Officer and other named executive officers for the 2024 fiscal year. As required by Item 402(v) of Regulation S-K (the "Rule"), the table below and the related disclosure shows the following information for the past three fiscal years: (i) "total" compensation for our named executive officers (or "NEOs"), including the principal executive officer (or "PEO"), for purposes of the "Summary Compensation Table"; (ii) the "Compensation Actually Paid" to named executive officers (calculated pursuant to the Rule); (iii) our Total Shareholder Return (TSR); and (iv) our Net Income (Loss). Use of the term "compensation actually paid" (CAP) is required by the Rule. Pursuant to the Rule, CAP was calculated by adjusting the Summary Compensation Table Total values for the applicable year as described in the footnotes to the table. The calculation of CAP includes, among other things, the revaluation of unvested and outstanding stock awards and option awards. Our stock awards are typically granted in April of each year and vest in one-third increments upon the first, second and third anniversaries of the grant date. Our option awards were granted on November 7, 2024 and cliff vest on the second anniversary of the date of grant. In accordance with the Rule, the value of stock and option awards in a particular year includes:

- the year-end fair value of the awards granted in the covered fiscal year (e.g., 2024) that are outstanding and unvested as of the end of the covered fiscal year;
- the change in fair value from the end of the prior fiscal year (e.g., 2023) to the end of the covered fiscal year with respect to any awards granted in prior years that are outstanding and unvested as of the end of the covered fiscal year; and
- the change in fair value from the end of the prior fiscal year to the vesting date with respect to any awards granted in prior years that vested in the covered fiscal year.

These valuations are calculated based on the price of the Company's Class A Common Stock as of a specific date (i.e., the last trading day of the applicable fiscal year or the applicable vesting date) and changes in the price of the Company's Class A Common Stock can materially impact (positively or negatively) the amount reported as CAP. The amounts actually received will depend upon the Company's performance and the price of the Company's Class A Common Stock, including at the time of vesting and at the time vested options are actually exercised, as the case may be. As a result, CAP does not reflect the amount of compensation actually paid, earned or received during the applicable year.

## 2024 Pay Versus Performance Table

Year	Summary Compensation Table Total for PEO (Fleming)(1) (S)	Compensation Actually Paid to PEO (Fleming)(2) (3)(4) (S)	Summary Compensation Table Total for PEO (Cook)(1) (S)	Compensation Actually Paid to PEO (Cook)(4) (\$)	Average Summary Compensation Table Total for non-PEO NEOs(1) (\$)	Average Compensation Actually Paid to non-PEO NEOs(2)(3)(4) (\$)	Initial Fixed \$100 Investment Based on Total Shareholder Return(5) (\$)	Net Income (Loss)(6) (\$ millions)
2024	4,431,850	12,431,698	N/A	N/A	3,845,450	10,246,084	71	36
2023	3,009,901	2,691,669	N/A	N/A	2,354,251(7)	2,149,870(7)	28	(218)
2022	3,109,149	(208,328)	4,460,742	(108,978)	2,334,149(8)	837,327(8)	32	(716)

- (1) Mr. Fleming was elected Interim Chief Executive Officer effective July 1, 2022, succeeding Particia L. Cook, and was elected as Chief Executive Officer effective April 5, 2023. The individuals comprising the Non-PEO NEOs are as follows:
  - 2024: Ms. Sieffert and Mr. Prahm;
  - 2023: Ms. Sieffert and Mr. Prahm; and
  - 2022: Mr. Prahm and Johan Gericke, who served as the Company's Chief Financial Officer from March 2021 to October 2023.
- (2) Mr. Fleming's Options have an aggregate cash exercise price of \$5,000,000. Based on the Class A Common Stock closing price on March 26, 2025, the shares underlying Mr. Fleming's Options had a market value of \$4,362,000, implying a spread value (i.e. the excess of such market value over the aggregate cost to exercise) of \$(638,000). The average of the Options of non-PEO NEOs have an aggregate cash exercise price of \$4,375,000. Based on the Class A Common Stock closing price on March 26, 2025, the shares underlying such Options had a market value of \$3,816,750, implying a spread value (i.e. the excess of such market value over the aggregate cost to exercise) of \$(558,250).
- (3) Compensation Actually Paid to Mr. Fleming and Average Compensation Actually Paid to non-PEO NEOs for fiscal year 2024 reflects the increase in value of outstanding equity awards, which were granted in prior fiscal years, as a result of the significant appreciation in the market price of the Class A Common Stock during fiscal year 2024. Amounts also include the fair value of the Options granted in fiscal year 2024, which were initially granted with an exercise price that was 79% higher than the Class A Common Stock closing price on the date of grant. At 2024 fiscal year end, the Class A Common Stock closing price exceeded the exercise price of such Options by 12% as a result of significant share price appreciation experienced following the date of grant, which increased the Compensation Actually Paid to Mr. Fleming by \$2.2 million and Average Compensation Actually Paid to non-PEO NEOs by \$2.0 million, as calculated under SEC rules.

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(4) SEC rules require certain adjustments be made to the "Summary Compensation Table" totals to determine "Compensation Actually Paid" as reported in the "Pay Versus Performance Table" above. For purposes of the equity award adjustments shown below, no equity awards were cancelled due to a failure to meet vesting conditions. The following table details the applicable adjustments that were made to determine "Compensation Actually Paid" for fiscal year 2024 (all amounts are averages for the named executive officers other than the principal executive officer):

		Equity Award Adjustments							
		_			Add			Change in	·
					Year-End Market	Add	Change in	Market Value of	
					Value of	Market	Market	Equity	
					Unvested	Value of	Value of	Awards	
					Equity	Equity	Unvested	Granted in	
			Deduct	Deduct	Awards	Awards	Equity	Prior Years	
		Summary Compensation	Reported Value of	Reported Value of	Granted in	Granted and Vested	Awards Granted in	which Vested in	Compensation
		Table Total	Stock Awards	Option Awards	Year	in Year	Prior Years	Year	Actually Paid
Year	Executive(s)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
		(Ψ)	(Ψ)	(+/	(+)		(+)	(*)	(-)
			(*)	(*)		(-7			(-7
2024	Graham A.	(6)	(4)	(4)	(4)		(4)	(*)	(-)
2024		(4)	(4)	(4)	(4)		(4)	(4)	(i)
2024	Graham A.	4,431,850	(1,424,000)	(1,460,000)	9,316,000		1,893,661	(325,813)	12,431,698
2024	Graham A. Fleming (PEO) Average								
2024	Graham A. Fleming (PEO) Average for								
2024	Graham A. Fleming (PEO) Average								

- (5) TSR is determined based on the value of an initial fixed investment of \$100 using the Class A Common Stock closing price on December 31, 2021; calculated based on changes to the Class A Common Share price from the closing price on December 31, 2021 compared to the closing price on the last day of the respective reporting period.
- (6) Net Income (Loss) as reported in the Company's financial statements.
- (7) The amounts in the "Average Summary Compensation Table Total fornon-PEO NEOs" and "Average Compensation Actually Paid to non-PEO NEOs" columns for 2023 reported in the Company's Proxy Statement for its 2024 Annual Meeting of Stockholders, filed with the SEC on March 28, 2024, were \$2,352,801 and \$2,148,420, respectively. Those amounts have been increased in the table to account for a \$2,900 Company 401(k) matching contribution paid to Mr. Prahm that was applied retroactively to the 2023 401(k) plan year.
- (8) The amounts in the "Average Summary Compensation Table Total fornon-PEO NEOs" and "Average Compensation Actually Paid to non-PEO NEOs" columns for 2022 reported in the Company's Proxy Statement for its 2024 Annual Meeting of Stockholders, filed with the SEC on March 28, 2024, were \$2,333,283 and \$836,461, respectively. Those amounts have been increased in the table to account for a \$1,733 Company 401(k) matching contribution paid to Mr. Prahm that was applied retroactively to the 2022 401(k) plan year.

Relationship between Compensation Actually Paid to our PEOs, the Average of Compensation Actually Paid to Non-PEO NEOs, and, in each case, FOA's Cumulative TSR. For 2024, as compared to 2023, the compensation actually paid to Mr. Fleming, as our PEO, increased by 362% to \$12.4 million. For 2024, as compared to 2023, the average of the compensation actually paid to the Non-PEO NEOs increased by 377% to \$10.2 million. For 2024, as compared to 2023, the cumulative TSR increased by 154%. For 2023, as compared to 2022, the compensation actually paid to Mr. Fleming, as our PEO, increased by \$2.9 million. For 2023, as compared to 2022, the average of the compensation actually paid to the Non-PEO NEOs increased by 157% to \$2.1 million. For 2023, as compared to 2022, the cumulative TSR declined by 13%.

Relationship Between Compensation Actually Paid to our PEOs, the Average of the Compensation Actually Paid to the Non-PEO NEOs, and, in each case, the Company's Net Income (Loss). For 2024, as compared to 2023, the

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compensation actually paid to Mr. Fleming, as our PEO, increased by 362% to \$12.4 million. For 2024, as compared to 2023, the average of the compensation actually paid to the Non-PEO NEOs increased by 377% to \$10.2 million. For 2024, as compared to 2023, Net Income increased by \$254 million. Net Income (Loss) included in the Pay Versus Performance table for 2023 and 2024 is as reported in FOA's Form 10-K, filed with the SEC on March 14, 2025. For 2023, as compared to 2022, the compensation actually paid to Mr. Fleming, as our PEO, increased by \$2.9 million. For 2023, as compared to 2022, the average of the compensation actually paid to the Non-PEO NEOs increased by 157% to \$2.1 million. For 2023, as compared to 2022, Net Loss decreased by \$498 million. Net Loss included in the Pay Versus Performance table for 2022 is as reported in FOA's Form 10-K, filed with the SEC on March 15, 2024.

## DIRECTOR COMPENSATION

We offer a market-competitive director compensation program fornon-employee, non-Blackstone affiliated directors. Our director compensation program provides eligible non-employee directors with an annual compensation package of approximately \$200,000, consisting of a quarterly cash retainer of \$25,000 and an annual grant of approximately \$100,000 in equity compensation, provided that the calculation of the annual grant in the year ended December 31, 2024 was adjusted due to the price of our Class A Common Stock being below \$10 (accounting for adjustment for the Company's 10:1 reverse stock split effective on July 25, 2024), as reflected in the table below. Directors who are employed by us and directors who are affiliated with Blackstone (in each case, if any) are not compensated by us for their services as directors. The table below summarizes the compensation earned by each eligible non-employee director for the year ended December 31, 2024.

## 2024 Director Compensation

Name	Fees Earned or Paid in Cash (\$)(1)	Stock Awards (\$)(2)	Total (\$)
Brian L. Libman	100,000	65,200	165,200
Norma C. Corio	100,000	65,200	165,200
Robert W. Lord	100,000	65,200	165,200
Tyson A. Pratcher	100,000	65,200	165,200
Lance N. West	100,000	65,200	165,200

(1) Reflects fees earned by the director for the year ended December 31, 2024, whether or not paid in such year.

<sup>(2)</sup> The amount reflects the aggregate grant date fair value of the stock awards granted on May 13, 2024, computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718, based on the closing price of our Class A Common Stock on the grant date. Such aggregate grant date fair values do not take into account any estimated forfeitures related to service vesting conditions. For more information on the assumptions used in our estimates of value, please refer to Note 20 (Equity-Based Compensation) to the Consolidated Financial Statements in our Annual Report on Form 10-K filed on March 14, 2025. The amounts reported in this column reflect the accounting cost for these RSUs and do not correspond to the actual economic value that may be received by the directors upon vesting and/or settlement of the RSUs. As of December 31, 2024, each of our non-employee directors held an aggregate of 10,000 RSUs, which vest on the earlier of (i) the date of the 2025 Annual Meeting and (ii) May 13, 2025.

## **EQUITY COMPENSATION PLAN INFORMATION**

The following table sets forth, as of December 31, 2024, certain information related to our compensation plans under which shares of our Class A Common Stock may be issued. The only plan pursuant to which the Company may currently make additional equity grants is the Omnibus Plan.

<u>Plan Category</u>	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted average exercise price of outstanding options, warrants and rights (b)	securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved	(a)	(b)	(c)
by security holders			
Omnibus Plan	2,164,677(1)	25(2)	1,198,726(3)
Equity compensation plans not			
approved by security holders		<u>—</u>	
Total	2,164,677	<u>25</u> (2)	1,198,726

<sup>(1)</sup> Total includes (i) 145,800 Earnout Rights, (ii) 1,298,877 RSUs and (iii) 720,000 Options. The Earnout Rights as defined under the A&R MLTIP are specified as "Substitute Awards" and do not count against the Absolute Share Limit defined within the Omnibus Plan.

<sup>(2)</sup> The exercise price with respect to each of the Options is \$25. The Earnout Rights and the RSUs do not have an exercise price.

These shares are available for grant as of December 31, 2024 under the Omnibus Plan pursuant to which the compensation committee of the board of directors may make various share based awards including incentive stock options, nonqualified stock options, stock appreciation rights, restricted stock, restricted stock units, other equity-based awards, and other cash-based awards granted under the Omnibus Plan. The maximum number of shares that may be granted under the Omnibus Plan is 2,125,000 (accounting for adjustments for the Company's 10:1 reverse stock split effective on July 25, 2024), without giving effect to any "evergreen" increase, pursuant to which such "Absolute Share Limit" is automatically increased on the first day of each fiscal year commencing on January 1, 2022, in an amount equal to the least of (x) 531,250 shares of Class A Common Stock (accounting for adjustments for the Company's 10:1 reverse stock split effective on July 25, 2024), (y) 2.5% of the total number of shares of Class A Common Stock outstanding on the last day of the immediately preceding fiscal year, treating, for the avoidance of doubt, all then-outstanding FOA Units as shares of Class A Common Stock assuming the full exchange of then-outstanding FOA Units for shares of Class A Common Stock in accordance with the Exchange Agreement (as discussed below), and (z) a lower number of shares of Class A Common Stock as determined by the Board. The Board ratified evergreen increases of 473,622, 469,692 and 531,250 shares effective January 1, 2022, January 1, 2023 and January 1, 2024, respectively (accounting for adjustments for the Company's 10:1 reverse stock split effective on July 25, 2024).

## PROPOSAL NO. 3—RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The audit committee has selected BDO USA, P.C. to serve as our independent registered public accounting firm for 2025. Although ratification is not required by our Bylaws or otherwise, the Board is submitting the selection of BDO USA, P.C. to our stockholders for ratification because we value our stockholders' views on the Company's independent registered public accounting firm. If our stockholders fail to ratify the selection, it will be considered as notice to the Board and the audit committee to consider the selection of a different firm. Even if the selection is ratified, the audit committee, in its discretion, may select a different independent registered public accounting firm at any time during the year if it determines that such a change would be in the best interests of the Company and our stockholders.

A representative of BDO USA, P.C. is expected to be present at the Annual Meeting. The representative will also have the opportunity to make a statement if he or she desires to do so, and the representative is expected to be available to respond to appropriate questions.

The shares represented by your proxy will be voted "FOR" the ratification of the selection of BDO USA, P.C. unless you specify otherwise.

#### **Audit and Non-Audit Fees**

The following table presents the aggregate fees billed for professional services rendered by BDO for the fiscal year ended December 31, 2024 and for the fiscal year ended December 31, 2023.

Fee Category	2024(\$)	2023(\$)
Audit Fees(1)	3,733,025	5,940,330
Audit-Related Fees(2)	153,090	157,445
Tax Fees(3)	_	_
All Other Fees(4)		
Total	3,886,115	6,097,775

Audit fees are fees for professional services rendered in connection with the audit of our consolidated financial statements included in our Annual Reports filed on Form 10-K, reviews of our condensed consolidated financial statements included in our Quarterly Reports filed on Form10-Q and registration statements.

## **Audit Committee's Pre-Approval Policy**

It is the audit committee's policy to pre-approve all auditing services and non-audit services (other than "prohibited non-audit services") to be provided to the Company by its independent registered public accounting firm. The audit committee may delegate authority to one or more independent members to grant pre-approvals of audit and permitted non-audit services. Unless otherwise provided by the audit committee, the audit committee chairperson (provided such audit committee chairperson is independent) is hereby authorized to pre-approve audit and permitted non-audit services as necessary. Any pre-approvals made by the audit committee chairperson or such other independent member of the audit committee to whom such authority has been delegated shall be presented to the full audit committee at its next scheduled meeting. The Company's audit committee pre-approved all of BDO's services for 2023 and 2024 and, in doing so, considered whether the provision of such services is compatible with maintaining independence.

<sup>(2)</sup> Audit-related fees are fees for services related to service organization controls (SOC) reports,ex-patriate tax returns and forms, an employee benefit plan audit, and successor auditor workpaper reviews.

<sup>3)</sup> Tax fees are for services related to tax compliance, tax planning and tax advice.

<sup>(4)</sup> BDO did not provide any other services during the period.

THE BOARD OF DIRECTORS RECOMMENDS THAT YOU VOTE "FOR" THE RATIFICATION OF BDO USA, P.C. AS OUR INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR 2025.

# REPORT OF THE AUDIT COMMITTEE

The Board of Directors has determined that all of the members of the Audit Committee meet the independence and experience requirements of The New York Stock Exchange, or the NYSE, and that Ms. Corio is an "audit committee financial expert" within the meaning of the applicable rules of the Securities and Exchange Commission, or the SEC, and the NYSE.

Management of the Company is responsible for our overall financial reporting process. BDO USA, P.C. ("BDO"), our independent registered public accounting firm, is responsible for expressing opinions on the conformity of our audited consolidated financial statements with U.S. GAAP. The Audit Committee's (the "Committee") responsibility is to oversee these processes and, necessarily, in its oversight role, the Committee relies on the work and assurances of management and of BDO. The Committee is also solely responsible for the selection and termination of our independent registered public accounting firm, including the approval of audit fees and any non-audit services provided by and fees paid to the independent registered public accounting firm.

# The Committee:

- met seven times in 2024:
- met with and held discussions with management of the Company, who represented to the Committee that its audited consolidated financial statements were prepared in accordance with U.S. GAAP;
- reviewed and discussed the audited consolidated financial statements of the Company and discussed with BDO the matters required to be discussed under the applicable standards adopted by the Public Company Accounting Oversight Board ("PCAOB");
- received the written disclosures and the letter from BDO as required per the requirements of the PCAOB regarding BDO's communications with the Audit Committee concerning independence and discussed with BDO its independence; and
- participated in the certification process relating to the filing of certain reports pursuant to the Exchange Act.

In reliance on these reviews and discussions, and the report of BDO, the Committee recommended to the Board of Directors that the audited consolidated financial statements be included in our Annual Report on Form 10-K for the year ended December 31, 2024, for filing with the SEC.

This report was submitted by the Committee and shall not be deemed to be "soliciting material" or to be "filed" with the SEC or subject to Regulation 14A promulgated by the SEC or Section 18 of the Exchange Act.

Audit Committee Members

Norma C. Corio-Chair Robert W. Lord Tyson A. Pratcher

# SECURITY OWNERSHIP OF PRINCIPAL STOCKHOLDERS AND DIRECTORS AND EXECUTIVE OFFICERS

The following table sets forth information regarding the beneficial ownership of shares of the Company's Class A Common Stock as of March 19, 2025 by:

- each person known to the Company to be the beneficial owner of more than 5% of any class of the Company's voting securities;
- · each named executive officer or director of the Company; and
- all officers and directors of the Company as a group.

Beneficial ownership is determined according to the rules of the SEC, which generally provide that a person has beneficial ownership of a security if they possess sole or shared voting or investment power over that security, including options and warrants that are currently exercisable or exercisable within 60 days.

The beneficial ownership as of March 19, 2025 is based on 10,711,674 vested shares of Class A Common Stock outstanding and 14 shares of Class B Common Stock outstanding. The shares of Class B Common Stock have no economic rights, but entitle each holder, without regard to the number of shares of Class B Common Stock held by such holder, to a number of votes that is equal to the aggregate number of FOA Units held by such holder on all matters on which stockholders of the Company are entitled to vote generally. Holders of shares of Class B Common Stock vote together with holders of Class A Common Stock as a single class on all matters on which stockholders are entitled to vote generally, except as otherwise required by law.

The beneficial ownership information below excludes 425,850 unvested shares of Class A Common Stock held by Replay Sponsor, LLC, which are subject to vesting and forfeiture and will not be entitled to receive any dividends or other distributions, or to have any other economic rights until such shares are vested, and such shares will not be entitled to receive back dividends or other distributions or any other form of economic "catch-up" once they become vested. Additionally, for so long as they remain unvested, such shares must be voted proportionately with all other shares of Class A Common Stock and Class B Common Stock on all matters put to a vote of holders of the Company's voting stock (i.e., holders of unvested shares will have no discretion in how such shares are voted).

Unless otherwise noted, the percentage of beneficial ownership information below also excludes (i) shares of Class A Common Stock underlying the Company's outstanding warrants, (ii) shares of Class A Common Stock underlying outstanding Earnout Rights, (iii) the shares reserved that may be issued pursuant to the Company's equity awards, (iv) shares of Class A Common Stock issuable upon exchange of an equal number of FOA Units and (v) shares of Class A Common Stock that may be received upon exchange of the Exchangeable Secured Notes.

Unless otherwise indicated, we believe that all persons named in the table have sole voting and investment power with respect to all shares beneficially owned by them. Unless otherwise noted, the business address of each of the following entities or individuals is 5830 Granite Parkway, Suite 400, Plano, Texas 75024.

	Beneficial Ownership(1)					
Name of Beneficial Owner	Shares of Class A Common Stock(2)	Class A Share%	FOA Units(2)	% of Total Voting Power(3)		
Five Percent Holders:		<u></u>	·			
Blackstone(4)(6)	3,192,284	29.8%	4,837,533	33.7%		
Bloom Retirement Holdings Inc.	822,841	7.7%	1,442,985(5)	9.4%		
Edmond Safra(7)	756,588	7.1%	_	3.2%		
Named Executive Officers and Directors:						
Brian L. Libman(4)(8)	2,346,303	19.7%	6,955,056	37.1%		
Norma C. Corio	26,580	*	_	*		
Andrew Essex	_	*	_	*		
Cory S. Gardner	_	*	_	*		
Robert W. Lord	22,280	*	_	*		
Tyson A. Pratcher	22,280	*	_	*		
Lance N. West	22,280	*	_	*		
Graham A. Fleming(9)	253,696	2.3%	121,995	1.6%		
Kristen N. Sieffert(10)	111,509	1.0%	53,487	*		
Jeremy E. Prahm(11)	222,452	2.1%	45,875	1.1%		
All Directors and Executive Officers as a Group (12						
persons)	3,077,655	25.0%	7,176,413	40.3%		

Represents less than 1%.

- (1) In accordance with the rules of the SEC, the beneficial ownership information presented in this table and the accompanying footnotes includes restricted stock units outstanding as of March 19, 2025 and scheduled to vest within 60 days of March 19, 2025 as shares of Class A Common Stock beneficially owned by the applicable beneficial owner.
- (2) Subject to the terms of the Exchange Agreement, the FOA Units are exchangeable for shares of the Company's Class A Common Stock on a one-for-one basis. Beneficial ownership of FOA Units reflected in this table is not reflected as beneficial ownership of shares of the Company's Class A Common Stock for which such FOA Units may be exchanged.
- (3) Represents percentage of voting power of the Company's Class A Common Stock and Class B Common Stock voting together as a single class. Shares of Class B Common Stock have no economic rights but provide each holder of at least one such share (regardless of the number of shares so held) to a number of votes that is equal to the aggregate number of FOA Units held by such holder on all matters on which stockholders of the Company are entitled to vote generally.
- (4) Pursuant to the Stockholders Agreement, each of our Principal Stockholders have certain board nomination and other rights as described in "Transactions with Related Persons—Exchange Agreement." Each of the Blackstone Investors and the BL Investors agreed to vote the respective shares of the Company's common stock beneficially owned by them in favor of the individuals nominated as the Company's directors in accordance with the terms of the Stockholders Agreement.
- (5) As disclosed under "Transactions with Related Persons—American Advisors Group Transaction," as of December 31, 2024, 699,938 FOA Units remained issuable (but are not already issued) to AAG/Bloom under the AAG Purchase Agreements. As of March 19, 2025, 685,690 of such FOA Units remain issuable (but are not already issued) to AAG/Bloom under the AAG Purchase Agreements. The number of FOA Units reflected in the table above for AAG/Bloom includes 342,845 of such FOA Units to be issued to AAG/Bloom on March 31, 2025, subject to potential reduction in accordance with the terms of the AAG Purchase Agreements.
- (6) Reflects 4,809,922 FOA Units and 771,710 shares of Class A Common Stock held directly by BTO Urban Holdings L.L.C., 27,611 FOA Units and 4,322 shares of Class A Common Stock held directly by Blackstone Family Tactical Opportunities Investment Partnership NQ ESC L.P. and 2,416,252 shares of Class A Common Stock directly held by BTO Urban Holdings II L.P. based on the Schedule 13D/A filed by the relevant Blackstone entities on July 26, 2024.

BTO Urban Holdings L.L.C. is owned by Blackstone Tactical Opportunities Fund – NQ L.P., Blackstone Tactical Opportunities Fund – I – I Ruckstone Tactical Opportunities Funds (collectively, each of the Blackstone Tactical Opportunities Funds Partnership SMD L.P. as the "Blackstone Tactical Opportunities Funds"), BTAS NQ Holdings L.L.C. and Blackstone Family Tactical Opportunities Investment Partnership SMD L.P.

The general partner of each of the Blackstone Tactical Opportunities Funds is Blackstone Tactical Opportunities Associates – NQ L.L.C. The sole member of Blackstone Tactical Opportunities Associates – NQ L.L.C. is BTOA – NQ L.L.C. The managing member of BTOA – NQ L.L.C. is Blackstone Holdings II L.P. The general partner of Blackstone Holdings II L.P. is Blackstone Holdings I/II GP L.L.C. The managing member of BTAS NQ Holdings L.L.C. is BTAS Associates – NQ L.L.C. The managing member of BTAS Associates – NQ L.L.C. is Blackstone Holdings II L.P.

The general partner of Blackstone Family Tactical Opportunities Investment Partnership SMD L.P. is Blackstone Family GP L.L.C. Blackstone Family GP L.L.C. is wholly owned by Blackstone's senior managing directors and controlled by its founder, Mr. Schwarzman.

The general partner of Blackstone Family Tactical Opportunities Investment Partnership – NQ – ESC L.P. is BTO – NQ Side-by-Side GP L.L.C. The sole member of BTO – NQ Side-by-Side GP L.L.C. is Blackstone Holdings II L.P.

The general partner of BTO Urban Holdings II L.P. is Blackstone Tactical Opportunities Associates – NQ L.L.C. The sole member of Blackstone Tactical Opportunities Associates – NQ L.L.C. is BTOA – NQ L.L.C. The managing member of BTOA – NQ L.L.C. is Blackstone Holdings II L.P. The general partner of Blackstone Holdings II L.P. is Blackstone Holdings I/II GP L.L.C.

Blackstone Inc. is the sole member of Blackstone Holdings I/II GP L.L.C. The sole holder of the Series II preferred stock of Blackstone Inc. is Blackstone Group Management L.L.C. Blackstone Group Management L.L.C. is wholly owned by Blackstone's senior managing directors and controlled by its founder, Stephen A. Schwarzman.

Each of the Blackstone entities described in this footnote and Stephen A. Schwarzman (other than to the extent it or he directly holds securities as described herein) may be deemed to beneficially own the securities directly or indirectly controlled by such Blackstone entities or him, but each disclaims beneficial ownership of such securities. The address of each of such Blackstone entities and Mr. Schwarzman is c/o Blackstone Inc., 345 Park Avenue, New York, New York 10154.

- (7) Reflects 395,188 shares held directly by EMS Opportunity Ltd and indirectly by Mr. Safra as the sole shareholder of EMS Capital Holding Inc., which is the general partner of EMS Capital LP, the investment manager of EMS Opportunity Ltd. The address for EMS Opportunity Ltd. is c/o EMS Capital LP, 767 Fifth Avenue, 46th Floor, Attn: Legal & Compliance, New York, NY 10153. Also reflects 361,400 shares held by Replay Sponsor, LLC. Edmond M. Safra and Gregorio Werthein serve as managers of Replay Sponsor, LLC. Excludes 425,850 unvested shares of Class A Common Stock issued in the name of Replay Sponsor, LLC that are subject to vesting or forfeiture. The address for Replay Sponsor, LLC is c/o EMS Capital LP, 767 Fifth Avenue, 46th Floor, Attn: Legal & Compliance, New York, NY 10153. Information in this note is based on a Form 4 filed by Mr. Safra on September 30, 2022 and accounts for adjustments for the Company's 10:1 reverse stock split effective on July 25, 2024.
- (8) Reflects 1,131,903 shares of Class A Common Stock and 6,955,056 FOA Units based on the Schedule 13D/A filed by Brian L. Libman and Libman Family Holdings, LLC on November 4, 2024. Also reflects 1,204,400 shares of Class A Common Stock that may be obtained upon the exchange of Exchangeable

Secured Notes held by Libman Family Holdings, LLC, as described in "Transactions with Related Persons—Senior Notes," based on the Schedule 13D/A filed by Brian L. Libman and Libman Family Holdings, LLC on November 4, 2024, which are included according to the rules of the SEC. Also reflects an additional 10,000 restricted stock units scheduled to vest into shares of Class A Common Stock on the earlier of (i) May 13, 2025 or (ii) the date of the 2025 Annual Meeting of Stockholders, based on the Form 4 filed by Brian L. Libman on May 15, 2024 (accounting for adjustments for the Company's 10:1 reverse stock split effective on July 25, 2024), which are included according to the rules of the SEC.

Pursuant to the limited liability company agreement of Libman Family Holdings, LLC ("LFH"), LFH is managed by a board of managers consisting of Brian L. Libman, as the sole manager. LFH is owned, in equal parts, by Libman-Alpha Holdings, LLC ("Alpha"), Libman-Eta Holdings, LLC ("Eta") and Libman-Kappa Holdings, LLC ("Kappa"). Each of Alpha, Eta and Kappa are owned by Brian L. Libman, Sharon Libman, Libman 2004 Trust (the "04 Trust") and Libman Family Generational Trust (the "Generational Trust"). The Trustee of each of the 04 Trust and the Generational Trust is Sonia McKinney.

- (9) Reflects 251,696 shares of Class A Common Stock held directly by Mr. Fleming, 2,000 shares of Class A Common Stock held through a trust and 121,995 FOA Units held through a wholly-owned corporation.
- (10) Reflects 111,509 shares of Class A Common Stock held directly by Ms. Sieffert and 53,487 FOA Units held through a wholly-owned corporation.
- (11) Reflects 222,452 shares of Class A Common Stock held directly by Mr. Prahm and 45,875 FOA Units held through a wholly-owned corporation.

# TRANSACTIONS WITH RELATED PERSONS

# Stockholders Agreement

In connection with the Business Combination, concurrently with the closing of the Business Combination, the Company and certainpre-closing equityholders of FOA Equity entered into the Stockholders Agreement.

Pursuant to the Stockholders Agreement, each of the Blackstone Investors and BL Investors are entitled to nominate a certain number of directors to the board of directors, based on each such holder's ownership of the voting securities of the Company. The nomination rights of each Principal Stockholder are substantially identical and subject to the same terms, conditions and requirements. The number of directors that each of the Blackstone Investors and the BL Investors will separately be entitled to designate to the board of directors increases and/or decreases on a sliding scale such that, for example, if the Blackstone Investors or the BL Investors, as the case may be, hold more than 40% of the outstanding shares of Class A Common Stock, assuming a full exchange of all FOA Units for the publicly traded Class A Common Stock, such applicable investors will be entitled to designate the lowest whole number of directors that is greater than 40% of the members of the board of directors; if the Blackstone Investors or the BL Investors, as the case may be, hold between 30% and 40% of such outstanding shares, such applicable investors will be entitled to designate the lowest whole number of directors that is greater than 30% of the members of the board of directors; if the Blackstone Investors or the BL Investors, as the case may be, hold between 20% and 30% of such outstanding shares, such applicable investors will be entitled to designate the lowest whole number of directors that is greater than 20% of the members of the board of directors; and if the Blackstone Investors or the BL Investors, as the case may be, hold between 5% and 20% of such outstanding shares, such applicable investors will be entitled to designate the lowest whole number of directors that is greater than 10% of the members of the board of directors.

The Stockholders Agreement also provides each Principal Stockholder with basic information and management rights, as well as detailed venture capital operating company covenants. In addition, the Stockholders Agreement permits the Company's Principal Stockholders to assign their rights and obligations under the agreement, in whole or in part, without the Company's prior written consent. Furthermore, the Stockholders Agreement also requires the Company to cooperate with the Principal Stockholders in connection with certain future pledges, hypothecations, grants of security interest in or transfers (including to third party investors) of any or all of the FOA Units held by the Principal Stockholders, including to banks or financial institutions as collateral or security for loans, advances or extensions of credit.

Unless earlier terminated by agreement of the Principal Stockholders and the board of directors, the Stockholders Agreement will terminate as to each Principal Stockholder at such time as such Principal Stockholder and its affiliates collectively hold less than 5% of the outstanding shares of Class A Common Stock, assuming a full exchange of all FOA Units for the publicly traded Class A Common Stock. In addition, prior to the closing of the Business Combination, the Blackstone Investors and the BL Investors entered into a letter agreement pursuant to which the Blackstone Investors and the BL Investors agreed, among other things, to permit the Blackstone Investors to have priority over the BL Investors with respect to certain sales notwithstanding the terms of the Stockholders Agreement or the Registration Rights Agreement.

# **Exchange Agreement**

In connection with the Business Combination, concurrently with the closing of the Business Combination, the Company, FOA Equity and the Sellers (as defined therein) entered into an Exchange Agreement (the "Exchange Agreement"). The Exchange Agreement sets forth the terms and conditions upon which holders of FOA Units may exchange their FOA Units for shares of Class A Common Stock on a one-for-one basis, subject to customary conversion rate adjustments for stock splits, stock dividends and reclassifications. Each holder of FOA Units (other than the Company and its subsidiaries), and certain permitted transferees thereof, may on a quarterly basis (subject to the terms of the Exchange Agreement) exchange their FOA Units for shares of Class A

Common Stock. In addition, subject to certain requirements, the Blackstone Investors and the BL Investors are generally permitted to exchange FOA Units for shares of Class A Common Stock provided that the number of FOA Units surrendered in such exchanges during any 30-calendar day period represents, in the aggregate, greater than 2% of total interests in partnership capital or profits. The Company may impose restrictions on exchange that it determines to be necessary or advisable so that the Company is not treated as a "publicly traded partnership" for U.S. federal income tax purposes. As a holder exchanges FOA Units for shares of Class A Common Stock, the voting power afforded to such holder of FOA Units by their shares of Class B Common Stock is automatically and correspondingly reduced and the number of FOA Units held by the Company is correspondingly increased as it acquires the exchanged FOA Units. For example, if a holder of Class B Common Stock holds 1,000 FOA Units as of the record date for determining stockholders of the Company that are entitled to vote on a particular matter, such holder will be entitled by virtue of such holder's Class B Common Stock to 1,000 votes on such matter. If, however, such holder were to hold 500 FOA Units as of the relevant record date, such holder would be entitled by virtue of such holder's Class B Common Stock to 500 votes on such matter.

# **Registration Rights Agreement**

In connection with the Business Combination, concurrently with the closing thereof, the Company and the Principal Stockholders entered into a Registration Rights Agreement (the "Registration Rights Agreement"). Pursuant to the Registration Rights Agreement, upon the demand of any Principal Stockholder, the Company will be required to facilitate a non-shelf registered offering of the Company's shares requested by such Principal Stockholder to be included in such offering. Any demanded non-shelf registered offering may, at the Company's option, include Company shares to be sold by the Company for its own account and will also include registrable shares to be sold by holders that exercise their related piggyback rights in accordance with the Registration Rights Agreement. Within 90 days after receipt of a demand for such registration, the Company will be required to use its reasonable best efforts to file a registration statement relating to such demand. In certain circumstances, Principal Stockholders will be entitled to piggyback registration rights in connection with the demand of a non-shelf registered offering. In addition, the Registration Rights Agreement entitles the Principal Stockholders to demand and be included in a shelf registration when the Company is eligible to sell its Company shares in a secondary offering on a delayed or continuous basis in accordance with Rule 415 of the Securities Act. Within 45 days (in the case of a shelf registration on Form S-1) or 30 days (in the case of a shelf registration on Form S-3) after receipt of a demand for such registration, the Company will be required to use its reasonable best efforts to file a registration statement relating to such demand. Moreover, upon the demand of a Principal Stockholder, the Company will be required to facilitate in the manner described in the Registration Rights Agreement a "takedown" off of an effective shelf registration statement of registrable shares requested by such Principal Stockholder.

The Registration Rights Agreement also provides that the Company will pay certain expenses relating to such registrations and indemnify the registration rights holders against (or make contributions in respect of) certain liabilities which may arise under the Securities Act.

# **American Advisors Group Transaction**

On March 31, 2023, through Finance of America Reverse LLC ("FAR"), an indirect subsidiary of the Company, the Company acquired a majority of the assets and certain of the liabilities of American Advisors Group, a California corporation ("AAG/Bloom," NKA Bloom Retirement Holdings Inc.), including, among other things, AAG/Bloom's retail loan originations platform, certain residential reverse mortgage loans and the right to service certain mortgage loans originated pursuant to the Federal Housing Administration's Home Equity Conversion Mortgage program, pursuant to (i) an Asset Purchase Agreement, dated as of December 6, 2022, by and between the Company, FOA Equity, FAR, AAG/Bloom and, for the limited purposes described therein, Reza Jahangiri, an individual residing in the State of California (the "AAG Principal"), (ii) a Servicing Rights Purchase and Sale Agreement, dated as of December 6, 2022, by and between FAR and AAG/Bloom and (iii) a Loan Sale Agreement, dated as of December 6, 2022, by and between FAR and AAG/Bloom (the foregoing agreements, as

amended by the Amendment Agreement, dated as of March 31, 2023, by and among FOA Equity, FAR, AAG/Bloom and AAG Principal, the "AAG Agreements" and such acquisition, the "AAG Transaction").

Pursuant to the AAG Agreements, in consideration for the assets acquired thereunder, on March 31, 2023, (i) FAR paid to AAG/Bloom \$5.5 million in cash less cash on hand and issued to AAG/Bloom a promissory note with an aggregate principal amount of \$4.5 million (which was paid in July 2023 in accordance with its terms), (ii) FAR paid off, retired or assumed specified liabilities, (iii) the Company issued to AAG/Bloom one share of Class B Common Stock and (iv) FOA Equity issued to AAG/Bloom 1,969,299 FOA Units (accounting for adjustment for the Company's 10:1 reverse stock split effective on July 25, 2024). The AAG Agreements provide that FOA Equity may issue to AAG/Bloom up to 1,420,067 additional FOA Units (the "Additional FOA Units") (accounting for adjustment for the Company's 10:1 reverse stock split effective on July 25, 2024) upon the occurrence of certain events, subject to reduction based upon certain offset rights.

As of December 31, 2024, 705,841 of the Additional FOA Units have been issued to AAG/Bloom. The remaining 714,226 Additional FOA Units represent indemnity holdback units (the "Indemnity Holdback Units"). The Indemnity Holdback Units are issuable to AAG/Bloom in certain increments on the second and third anniversary of the closing date of the AAG Transactions and, until such time, are subject to offset in the event of a claim for indemnification by the Company pursuant to the terms of the AAG Agreements ("Buyer Indemnification Claims"). As of December 31, 2024, the Indemnity Holdback Units have been reduced by 14,288 FOA Units to offset the Company's losses incurred in connection with certain Buyer Indemnification Claims. Further, pursuant to the AAG Agreements, the Company agreed, for a period of three years following the closing date of the AAG Transaction, to fund costs and expenses arising from certain specified litigation liabilities (the "Specified Litigation Expenses") in an aggregate amount up to \$5 million (the "Litigation Expense Cap"). To the extent incurred, the Company is entitled to offset Specified Litigation Expenses in excess of \$2.1 million and up to the Litigation Expense Cap against the Indemnity Holdback Units. As of December 31, 2024, the Company has paid \$0.4 million of such Specified Litigation Expenses, without offset against the Indemnity Holdback Units.

As of December 31, 2024, AAG/Bloom owns 1,875,140 FOA Units (representing (a) 1,969,299 Closing FOA Units, plus (b) 705,841 Additional FOA Units issued to AAG/Bloom, minus (c) 800,000 Closing FOA Units already exchanged for 800,000 shares of Class A Common Stock), which FOA Units are exchangeable for 1,875,140 shares of Class A Common Stock pursuant to the Exchange Agreement. As of December 31, 2024, 699,938 FOA Units remain issuable (but are not already issued) to AAG/Bloom under the AAG Purchase Agreements (representing (a) 714,226 Indemnity Holdback Units, minus (b) 14,288 Indemnity Holdback Units already reduced from the Indemnity Holdback Units to offset the Company's losses incurred in connection with certain Buyer Indemnification Claims), which FOA Units would be exchangeable for 699,938 shares of Class A Common Stock pursuant to the Exchange Agreement.

In connection with the AAG Transaction, the Company and FOA Equity entered into an Equity Matters Agreement (the "Equity Matters Agreement") with AAG/Bloom pursuant to which, among other things, AAG/Bloom joined and became a party to (i) the A&R LLC Agreement (as defined and described below), as a "Member" thereunder, (ii) the Exchange Agreement, as an "LLC Unitholder" thereunder and (iii) the Registration Rights Agreement, as an "Other Holder" thereunder. Pursuant to the Exchange Agreement, AAG/Bloom is permitted to exchange its FOA Units for shares of Company Class A Common Stock on a one-for-one basis, subject to customary conversion rate adjustments for stock splits, stock dividends and reclassifications. The Equity Matters Agreement also provides AAG/Bloom with demand rights under the Registration Rights Agreement and in accordance with the foregoing, AAG/Bloom requested a registration statement from the Company and the Company timely filed a related registration statement registering the shares payable to AAG/Bloom.

#### **Equity Investments**

On March 31, 2023, the Company issued and sold 1,086,956 shares of Company Class A Common Stock (accounting for adjustment for the Company's 10:1 reverse stock split effective on July 25, 2024) to each of (i) BTO Urban Holdings L.L.C., Blackstone Family Tactical Opportunities Investment Partnership - NQ - ESC L.P. and BTO Urban Holdings II L.P. (collectively, the "Blackstone Investor") and (ii) Libman Family Holdings, LLC (together with the Blackstone Investor, the "Investors"), in exchange for an aggregate purchase price of \$15,000,000 paid by each of the Investors, pursuant to separate Stock Purchase Agreements, dated as of December 6, 2022, by and between the Company and each of the Investors (each, a "Stock Purchase Agreement" and such issuance and sale, the "Equity Investments"). Pursuant to the Stock Purchase Agreements, the Company agreed to use the proceeds of the Equity Investments (i) for general corporate purposes and/or (ii) to fund or reimburse amounts to be paid by the Company or its subsidiaries in connection with the AAG Transaction.

# Tax Receivable Agreements

In connection with the Business Combination, concurrently with the closing thereof, the Company entered into a Tax Receivable Agreement with certain funds affiliated with Blackstone (the "Blackstone Tax Receivable Agreement") and a Tax Receivable Agreement with certain other members of FOA Equity (the "FOA Tax Receivable Agreement," and collectively with the Blackstone Tax Receivable Agreement, the "Tax Receivable Agreements"). The Tax Receivable Agreements generally provide for the payment by the Company to certain owners of FOA Equity prior to the Business Combination (the "TRA Parties") of 85% of the cash tax benefits, if any, that the Company is deemed to realize (calculated using certain simplifying assumptions) as a result of (i) tax basis adjustments as a result of sales and exchanges of units in connection with or following the Business Combination and certain distributions with respect to units, (ii) the Company's utilization of certain tax attributes attribute blocker or the Blocker Shareholders (as defined in the Tax Receivable Agreements), and certain other tax benefits related to entering into the Tax Receivable Agreements, including tax benefits attributable to making payments under the Tax Receivable Agreements. These tax basis adjustments generated over time may increase (for tax purposes) the depreciation and amortization deductions available to the Company and, therefore, may reduce the amount of U.S. federal, state and local tax that the Company would otherwise be required to pay in the future, although the IRS may challenge all or part of the validity of that tax basis, and a court could sustain such challenge. The tax basis adjustments upon sales or exchanges of units for shares of Class A Common Stock and certain distributions with respect to units may also decrease gains (or increase losses) on future dispositions of certain assets to the extent tax basis is allocated to those assets. Actual tax benefits realized by the Company may differ from tax benefits calculated under the Tax Receivable Agreements as a result of the use of certain assumptions in the Tax Receivable Agreements, including the use of an assumed weighted-average state and local income tax rate to calculate tax benefits. The payment obligation under the Tax Receivable Agreements is an obligation of the Company and not of FOA Equity. The Company will generally retain the benefit of the remaining 15% of these cash tax benefits.

For purposes of the Tax Receivable Agreements, the cash tax benefits will be computed by comparing the actual income tax liability of the Company to the amount of such taxes that the Company would have been required to pay had there been no tax basis adjustments of the assets of FOA Equity as a result of sales or exchanges or certain distributions with respect to the units, no utilization of certain tax attributes attributable to the Blocker or the Blocker Shareholders, and had the Company not entered into the Tax Receivable Agreements. The actual and hypothetical tax liabilities determined in the Tax Receivable Agreements will be calculated using the actual U.S. federal income tax rate in effect for the applicable period and an assumed, weighted-average state and local income tax rate based on apportionment factors for the applicable period (along with the use of certain other assumptions). The term of the Tax Receivable Agreements will continue until all such tax benefits have been utilized or expired, unless the Company exercises its right to terminate the Tax Receivable Agreement or the FOA Tax Receivable Agreement, in which case all obligations generally will be accelerated and due as if the Company had exercised its right to terminate the Tax Receivable Agreements (as described below).

Estimating the amount of payments that may be made under the Tax Receivable Agreements is by its nature imprecise, insofar as the calculation of amounts payable depends on a variety of factors, including:

- the timing of sales or exchanges—for instance, the increase in any tax deductions will vary depending on the fair market value, which may fluctuate over time, of the depreciable or amortizable assets of FOA Equity at the time of each sale or exchange;
- the price of shares of the Company's Class A Common Stock at the time of the sale or exchange—the increase in any tax deductions, as well as the tax basis increase in other assets of FOA, is directly proportional to the price of shares of Class A Common Stock at the time of each sale or exchange;
- the extent to which such sales or exchanges do not result in a basis adjustment—if a sale or an exchange does not result in an increase to the existing basis, increased deductions will not be available;
- the amount of tax attributes—the amount of applicable tax attributes attributes to the Blocker or the Blocker Shareholders will impact the amount and timing of payments under the Tax Receivable Agreements;
- changes in tax rates—payments under the Tax Receivable Agreements will be calculated using the actual U.S. federal income tax rate in effect for the applicable period and an assumed, weighted- average state and local income tax rate based on apportionment factors for the applicable period, so changes in tax rates will impact the magnitude of cash tax benefits covered by the Tax Receivable Agreements and the amount of payments under the Tax Receivable Agreements; and
- the amount and timing of our income—the Company is obligated to pay 85% of the cash tax benefits under the Tax Receivable Agreements as and when realized. If the Company does not have taxable income, the Company is not required (absent a change of control or other circumstances requiring an early termination payment) to make payments under the Tax Receivable Agreements for a taxable year in which it does not have taxable income because no cash tax benefits will have been realized. However, any tax attributes that do not result in realized benefits in a given tax year will likely generate tax attributes that may be utilized to generate benefits in previous or future tax years. The utilization of such tax attributes will result in cash tax benefits that will result in payments under the Tax Receivable Agreements.

As a result of the size of the anticipated tax basis adjustment of the tangible and intangible assets of FOA Equity and the Company's possible utilization of certain tax attributes, the payments that the Company may make under the Tax Receivable Agreements are expected to be substantial. There may be a material negative effect on our liquidity if, as a result of timing discrepancies or otherwise, the payments under the Tax Receivable Agreements exceed the actual cash tax savings that the Company realizes in respect of the tax attributes subject to the Tax Receivable Agreements and/or distributions to the Company by FOA Equity are not sufficient to permit the Company to make payments under the Tax Receivable Agreements after it has paid taxes. Late payments under the Tax Receivable Agreements generally will accrue interest at an uncapped rate equal to SOFR plus 500 basis points. The payments under the Tax Receivable Agreements are not conditioned upon continued ownership of the Company or FOA Equity by the Continuing Unitholders.

If the Company exercises its right to terminate the Tax Receivable Agreements or in the case of a change in control of the Company or a material breach of the Company's obligations under either the Blackstone Tax Receivable Agreement or the FOA Tax Receivable Agreement, all obligations under the Tax Receivable Agreements will be accelerated and the Company will be required to make a payment to the TRA Parties in an amount equal to the present value of future payments under the Tax Receivable Agreements, which payment would be based on certain assumptions, including an assumption that any FOA Units that have not been exchanged are deemed exchanged for the market value of Class A Common Stock at the time of the termination or the change of control and an assumption the Company would have sufficient taxable income to fully utilize all potential future tax benefits that are subject to the Tax Receivable Agreements. As a result of the foregoing, (i) the Company could be required to make cash payments to the TRA Parties that are greater than the specified

percentage of the actual benefits the Company ultimately realizes in respect of the tax benefits that are subject to the Tax Receivable Agreements, and (ii) the Company would be required to make a cash payment equal to the present value of the anticipated future tax benefits that are the subject of the Tax Receivable Agreements, which payment may be made significantly in advance of the actual realization, if any, of such future tax benefits. In these situations, the Company's obligations under the Tax Receivable Agreements could have a substantial negative impact on its liquidity and could have the effect of delaying, deferring or preventing certain mergers, asset sales, other forms of business combination, or other changes of control due to the additional transaction costs a potential acquirer may attribute to satisfying such obligations. The Company accounts for obligations under the Tax Receivable Agreements arising from exchanges in connection with the Business Combination at fair value and records obligations under the Tax Receivable Agreements resulting from exchanges subsequent to the Business Combination, as they occur, at the gross undiscounted amount of the expected future payments as an increase to the liability along with the deferred tax asset and valuation allowance (if any) with an offset to additional paid-in capital. If the Company determines that it is no longer probable that a related contingent payment will be required based on expected future cash flows, a reversal of the liability is recorded through earnings.

Decisions made by certain of the TRA Parties in the course of running our business may influence the timing and amount of payments that are received by an exchanging or selling existing owner under the Tax Receivable Agreements. For example, the earlier disposition of assets following an exchange or acquisition transaction generally will accelerate payments under the Tax Receivable Agreements and increase the present value of such payments, and the disposition of assets before an exchange or acquisition transaction will increase a TRA Party's tax liability without giving rise to any rights of a TRA Party to receive payments under the Tax Receivable Agreements.

Payments under the Tax Receivable Agreements will be based on the tax reporting positions that we will determine. The Company will not be reimbursed for any cash payments previously made to the TRA Parties pursuant to the Tax Receivable Agreements if any tax benefits initially claimed by the Company are subsequently challenged by a taxing authority and are ultimately disallowed. Instead, any excess cash payments made by the Company to a TRA Parties will be netted against any future cash payments that the Company might otherwise be required to make under the terms of the Tax Receivable Agreements. As a result, it is possible that the Company could make cash payments under the Tax Receivable Agreements that are substantially greater than its actual cash tax savings.

# FOA Equity Amended and Restated Limited Liability Company Agreement

In connection with the Business Combination, immediately prior to the closing thereof, FOA Equity adopted an Amended and Restated Limited Liability Company Agreement (the "A&R LLC Agreement"). In connection with the adoption of the A&R LLC Agreement, all equity interests of FOA Equity as of immediately prior to the closing of the Business Combination were reclassified into a single class of unitized equity interests designated as FOA Units.

Pursuant to the A&R LLC Agreement, the Company has the sole right to appoint all of the managers of FOA Equity. The board of managers has the right to determine when distributions will be made to the members of FOA Equity and the amount of any such distributions. If the board of managers authorizes a distribution, such distribution will be made to the holders of FOA Units pro rata in accordance with the percentages of their respective FOA Units held. The A&R LLC Agreement provides for tax distributions to the holders of FOA Units if the board of managers determines that a holder, by reason of holding FOA Units, incurs an income tax liability. These tax distributions are computed based on the board of managers' estimate of the net taxable income of FOA Equity multiplied by an assumed tax rate equal to the highest effective marginal combined United States federal, state and local income tax rate prescribed for an individual (or, if greater, a corporation) resident in California or New York, New York (whichever is higher), taking into account the deductibility of certain expenses and any limitations thereof and the character of FOA Equity's income.

The A&R LLC Agreement also provides that substantially all expenses incurred by or attributable to the Company, but not including obligations incurred under the Tax Receivable Agreements by the Company, income tax expenses of the Company and payments on indebtedness incurred by the Company, will be borne by FOA Equity.

# Senior Notes

On November 5, 2020, Finance of America Funding LLC ("FOAF"), a direct subsidiary of FOA Equity, issued \$350.0 million aggregate principal amount of 7.875% senior unsecured notes due 2025 (the "2025 Unsecured Notes"). On October 31, 2024 (the "Issue Date"), FOAF completed an exchange with certain existing noteholders of the 2025 Unsecured Notes (the "Exchange Transaction"). Existing noteholders, representing 97.892% of the aggregate principal amount outstanding of the 2025 Unsecured Notes, exchanged their respective 2025 Unsecured Notes for (i) the issuance of (a) \$195,783,947 of FOAF's new 7.875% Senior Secured Notes due November 30, 2026 (the "Senior Secured Notes"), with FOAF's option to extend until November 30, 2027, (b) \$146,793,000 of FOAF's new 10.000% Exchangeable Senior Secured Notes due November 30, 2029 (the "Exchangeable Secured Notes") (collectively, the "Secured Notes"), and (ii) cash consideration of \$856,555. Additional details about the Exchange Transaction are contained in our Current Report on Form 8-K, filed with the SEC on November 4, 2024.

The 2025 Unsecured Notes accrue interest at a rate of 7.875% per annum, payable semi-annually in arrears on May 15 and November 15, and mature on November 15, 2025.

The Senior Secured Notes accrue interest at a rate of 7.875% per annum until the first anniversary of the Issue Date and 8.875% per annum from, but not including, the first anniversary of the Issue Date to November 30, 2026, the scheduled maturity date; provided that interest will not accrue on the scheduled maturity date if such maturity is not extended. FOAF may elect to extend the maturity date of the Senior Secured Notes to November 30, 2027, in which case the Senior Secured Notes will bear interest at a rate of 9.875% per annum from, but not including, the scheduled maturity date until, but not including, the extended maturity date. FOAF pays interest semi-annually in arrears on May 30 and November 30 of each year. FOAF is required to partially prepay a portion of the outstanding principal amount of the Senior Secured Notes on November 15, 2025 in an amount equal to \$0.23 per \$1.00 principal amount of Senior Secured Notes outstanding as of such date.

The Exchangeable Secured Notes accrue interest at a rate of 10.000% per annum and mature on November 30, 2029. FOAF pays interest semi-annually in arrears on May 30 and November 30 of each year. The Exchangeable Secured Notes are exchangeable into shares of the Company's Class A Common Stock. The exchange rate (which is subject to adjustment) is initially 36.36364 shares of Class A Common Stock per \$1,000 principal amount of Exchangeable Secured Notes, which is equivalent to an initial exchange price of \$27.50 per share of Class A Common Stock. Holders of the Exchangeable Secured Notes have the right to exchange all or any portion of their Exchangeable Secured Notes at their option, at any time prior to the close of business on the second scheduled trading day immediately preceding November 30, 2029.

The Secured Notes are secured (on a pari passu basis with each other) on a junior basis to the Amended Promissory Notes described below, subject to a junior lien intercreditor agreement, by a second priority lien in the Initial Collateral and Additional Collateral securing the Amended Promissory Notes described below. Upon the termination of the Amended Promissory Notes, the Secured Notes will be secured on a pari passu basis, by a first priority lien in such Initial Collateral and the Additional Collateral described below.

In connection with the issuance of the Exchangeable Secured Notes, the Company, FOAF and U.S. Bank Trust Company, National Association, as trustee, entered into a registration rights agreement, dated as of October 31, 2024, pursuant to which the Company agreed to register the shares of Class A Common Stock deliverable upon exchange of the Exchangeable Secured Notes. We have filed a registration statement on Form S-3, which is pending effectiveness as of the date of this Proxy Statement.

As of December 31, 2023, Brian L. Libman and affiliated entities held 2025 Unsecured Notes with an aggregate principal balance of \$77,284,000. The Company paid \$6.1 million in interest expense to Brian L. Libman and affiliated entities for the year ended December 31, 2023 with respect to the 2025 Unsecured Notes. In connection

with the Exchange Transaction, Brian L. Libman and affiliated entities exchanged their 2025 Unsecured Notes for Secured Notes. As of December 31, 2024, Brian L. Libman and affiliated entities held Secured Notes with an aggregate principal balance of \$77,283,285. The Company paid \$6.7 million in interest expense to Brian L. Libman and affiliated entities for the year ended December 31, 2024 with respect to the 2025 Unsecured Notes and the Secured Notes. The Company also paid \$193,210 in cash consideration to Brian L. Libman and affiliated entities in the calendar year ended December 31, 2024 in connection with their participation in the Exchange Transaction.

# **Working Capital Promissory Notes**

In June 2019, FOA Equity (through its predecessor UFG) entered into two Revolving Working Capital Promissory Notes (the "Original Promissory Notes") with certain entities affiliated with Blackstone and Brian L. Libman, respectively (such entities, the "Noteholders"). The Original Promissory Notes were structured with simultaneous draw and paydown terms and provided for revolving borrowings in an aggregate amount of up to \$35.0 million. In 2022 and 2023, the Original Promissory Notes were amended to provide for aggregate commitments for revolving borrowings of up to \$60.0 million, a maturity date of November 30, 2024 and an interest rate per annum of 10% increasing to 15% per annum, effective May 15, 2024. Further, the Original Promissory Notes were secured by tangible assets of FOA Equity, excluding pledges of equity interests, and certain Pledged Risk Retention Securities (as defined below) held by MM Risk Retention LLC, a wholly owned subsidiary of FAR ("MM Risk").

On January 30, 2024, the Original Promissory Notes were further amended (each such note as amended, an "Amended Promissory Note") to provide for an aggregate amount of permitted borrowings of \$85.0 million and a maturity date of May 25, 2025. In addition, the Amended Promissory Notes received the benefit of a new guarantee and security agreement and include certain restrictive covenants and mandatory prepayment events, in each case, as more particularly described below.

In connection with the Amended Promissory Notes, FOA Equity, the Guarantors (as defined below) and Blackstone, as administrative agent under the Amended Promissory Notes, entered into a new guarantee and security agreement for the benefit of the Noteholders to add the Guarantors as guarantors of the Amended Promissory Notes and pledge additional collateral to secure the obligations under the Amended Promissory Notes, as described herein. The Amended Promissory Notes are guaranteed by certain current and future wholly owned subsidiaries of FOA Equity, in each case, except for certain subsidiaries, including those subsidiaries which are not wholly owned subsidiaries, securitization subsidiaries, warehouse facility subsidiaries, foreign subsidiaries and other excluded subsidiaries. The guarantors under the Amended Promissory Notes as of the date of the Amendment include FOAF, Finance of America Holdings LLC ("FAH"), a direct subsidiary of FOAF, Incenter LLC ("Incenter"), a direct subsidiary of FOAF, Finance of America Mortgage LLC ("FAM"), a direct subsidiary of FAH, and MM Risk (collectively, the "Guarantors").

Each Amended Promissory Note is secured on a first-priority basis, subject to permitted liens, by substantially all of the unencumbered assets owned by FOA Equity and each of the Guarantors (except for FAR and FAM) (collectively, the "All Assets Collateral"). The All Assets Collateral includes pledges of the equity interests of each Guarantor and the equity instruments required to be retained by MM Risk (presently and in the future) in connection with the issuance of proprietary reverse mortgage loan asset-backed securitizations (the "Pledged Risk Retention Securities"). Each Amended Promissory Note is also secured on a first-priority basis, subject to permitted liens, by pledges of the equity interests of the direct subsidiaries of FAR and FAM, subject to certain exceptions (together with the All Assets Collateral, the "Initial Collateral"). Pursuant to the terms of an amendment to the guarantee and security agreement entered into in connection with the Exchange Transaction described above, each Amended Promissory Note is also secured on a first priority basis in certain residual proceeds of FAR (the "Additional Collateral"). The Guarantors are also required to transfer any unrestricted cash in excess of \$90 million that the Guarantors hold on an aggregate basis to an account that will be subject to a springing control agreement with Blackstone, as the administrative agent.

The Amended Promissory Notes are required to be partially or fully repaid, and the commitments under such Amended Promissory Notes reduced by the same amount, in connection with the occurrence of the following specified events: (i) certain sales or financing of our reverse mortgage servicing rights, (ii) public or private sales or issuance of capital stock or preferred stock (with certain customary exceptions), (iii) any casualty event and certain asset dispositions, (iv) the incurrence of indebtedness by FOA Equity or any of its restricted subsidiaries not permitted to be incurred under the covenants of the Amended Promissory Notes or (v) the disposition of Collateral for fair market value (for which the consideration must be cash).

In the event of the incurrence of permitted indebtedness through the issuance of proprietary reverse mortgage loan securitizations not involving the cancellation of Pledged Risk Retention Securities, (x) to the extent immediately prior to such incurrence, the Guarantors hold more than \$80 million, but less than \$100 million, in unrestricted cash (the "Pre-Securitization Cash"), FOA Equity must, within three business days of such event, apply 50% of the net cash proceeds received by (or that could be made available to) a Guarantor as a prepayment of the Amended Promissory Notes or (y) to the extent Pre-Securitization Cash is more than \$100 million, FOA Equity must, within three business days of such event, apply 100% of the net cash proceeds received by (or that could be made available to) a Guarantor as a prepayment of the Amended Promissory Notes.

In the event of the incurrence of permitted indebtedness through the issuance of proprietary reverse mortgage loan securitizations in connection with the cancellation of Pledged Risk Retention Securities, (x) to the extent the cumulative net cash proceeds received by (or made available to) the Guarantors allocable to the proprietary reverse mortgage loans underlying the cancelled Pledged Risk Retention Securities (the "Cumulative Proceeds") are greater than \$25 million but less than or equal to \$50 million, FOA Equity must, within three business days of such event, apply 50% of such Cumulative Proceeds in excess of \$25 million as a prepayment of the Amended Promissory Notes and (y) to the extent Cumulative Proceeds are greater than \$50 million, FOA Equity must, within three business days of such event, apply the sum of (A) \$12.5 million plus (B) 100% of such Cumulative Proceeds in excess of \$50 million as a prepayment of the Amended Promissory Notes.

The Amended Promissory Notes contain restrictive covenants that limit, among other things, and in each case, subject to certain exceptions for transactions in the ordinary course of business, the ability of FOA Equity and certain of its subsidiaries, including the Guarantors, to incur additional indebtedness, repay indebtedness before its respective stated maturity, make restricted payments (including investments), sell or dispose of assets, incur liens and enter into certain transactions with affiliates. The Amended Promissory Notes also prohibit FOA Equity from permitting any restricted subsidiary (other than a foreign subsidiary) that is not a Guarantor from holding unrestricted cash unless the transfer of the cash to a Guarantor is prohibited by law or contracts with non-affiliates in the ordinary course of business.

Each Amended Promissory Note contains customary events of default which would permit each of the Noteholders to declare such Noteholder's Amended Promissory Note to be immediately due and payable if not cured within applicable grace periods, including, but not limited to, the failure to make timely payments on the Amended Promissory Notes or certain other indebtedness, the failure to satisfy covenants, breach of representations and warranties, acceleration of certain other indebtedness, the existence of certain final judgments or orders, the failure of the documents granting security for the Amended Promissory Notes to be in full force and effect, the failure of the liens on the Collateral to be valid and perfected and specified events of bankruptcy and insolvency (which specified events would result in immediate acceleration of the Amended Promissory Notes without any further action by the Noteholders).

The Company paid \$2.3 million in interest expense to the Noteholders for the year ended December 31, 2023 and \$11.7 million in interest expense to the Noteholders for the year ended December 31, 2024.

# Other Transactions

The Company previously entered into a mezzanine loan agreement with Podium Mortgage Capital, LLC, which is a portfolio company of Blackstone. The Company terminated this borrowing in March 2023.

From time to time in 2023, the Company sold business purpose loans backed by residential properties with an aggregate principal balance of \$2.5 million (measured as of each cut-off date applicable to the related sale date) to one or more trusts owned by Blackstone portfolio companies.

From time to time in 2023 and 2024, the Company sold home improvement loans and retail installment sale contracts with an aggregate principal balance of \$1.1 million (measured as of the related sale date) for the year ended December 31, 2024 and \$122.5 million (measured as of the related sale date) for the year ended December 31, 2023, to one or more trusts owned by Aqua Finance, Inc., an entity in which Blackstone has an ownership interest. Further, on September 15, 2023 the Company sold certain home improvement lending assets to Aqua Finance, Inc. for a purchase price of \$2.5 million.

Blackstone and its affiliates have ownership interests in a broad range of companies. We have entered and may in the future enter into commercial transactions in the ordinary course of our business with some of these companies, including the sale of goods and services and the purchase of goods and services. None of these transactions or arrangements has been or is expected to be material to us.

Kristen N. Sieffert, the Company's President, has a brother-in-law who is a non-executive officer employee of the Company and in connection therewith, received total compensation of approximately \$162,386 and \$152,200 in fiscal years 2024 and 2023, respectively, consisting of an annual cash base salary and bonus. He was also eligible for customary employee benefits available to salaried employees generally.

Reza Jahangiri is the majority shareholder of AAG/Bloom. In connection with the AAG Transaction, the Company assumed a consulting agreement with Outclick Media (the "Outclick Consulting Agreement") to provide certain marketing services to the Company. Outclick Media is wholly-owned by Mr. Jahangiri's brother. The Outclick Consulting Agreement has a term ending on June 1, 2026 and the Company is required to pay compensation of \$144,000 annually, payable in equal monthly installments.

# Statement of Policy Regarding Transactions with Related Persons

The Company has adopted a formal written policy providing that persons meeting the definition of "Related Person" under Item 404(a) of RegulationS-K such as the Company's executive officers, directors, nominees for election as directors, beneficial owners of more than 5% of any class of the Company's capital stock and any member of the immediate family of any of the foregoing persons are not permitted to enter into a related party transaction with the Company without the approval of the Company's audit committee, subject to the exceptions described below.

A related person transaction is a transaction, arrangement or relationship, or any series of similar transactions, arrangements or relationships that would be required to be disclosed pursuant to Item 404(a) of Regulation S-K, in which the Company and any related person are, were or will be participants in which the amount involved exceeds \$120,000, and in which a related person had or will have a direct or indirect material interest.

Transactions involving compensation for services provided to the Company as an employee or director and certain other transactions not required to be disclosed under Item 404(a) of Regulation S-K are not covered by this policy.

Under the policy, the Company will review information that the Company deems reasonably necessary to enable the Company to identify any existing or potential related person transactions and to effectuate the terms of the policy. In addition, under the Code of Business Conduct and Ethics, employees and directors have an affirmative responsibility to disclose any transaction or relationship that reasonably could be expected to give rise to a conflict of interest

# **Indemnification of Directors and Officers**

The Bylaws provide that the Company will indemnify its directors and officers to the fullest extent permitted by the Delaware General Corporation Law. In addition, the Company's Amended and Restated Charter provides that the Company's directors will not be liable for monetary damages for breach of fiduciary duty to the fullest extent permitted by the Delaware General Corporation Law.

There is no pending litigation or proceeding naming any of the Company's directors or officers to which indemnification is being sought, and the Company is not aware of any pending or threatened litigation that may result in claims for indemnification by any director or officer.

# STOCKHOLDER PROPOSALS FOR THE 2026 ANNUAL MEETING

If any stockholder wishes to propose a matter for consideration at our 2026 annual meeting of stockholders (the "2026 Annual Meeting"), the proposal should be mailed by certified mail return receipt requested, to our Secretary, Finance of America Companies Inc., 5830 Granite Parkway, Suite 400, Plano, Texas 75024. To be eligible under the SEC's stockholder proposal rule (Rule 14a-8(e) of the Exchange Act) for inclusion in our proxy statement for the 2026 Annual Meeting, a proposal must be received by our Secretary on or before November 27, 2025. Failure to deliver a proposal in accordance with this procedure may result in it not being deemed timely received.

In addition, our Bylaws permit stockholders to nominate candidates for director and present other business for consideration at our annual meeting of stockholders. To make a director nomination or present other business for consideration at the 2026 Annual Meeting, you must submit a timely notice in accordance with the procedures described in our Bylaws. To be timely, a stockholder's notice must be delivered to the Secretary of the Company at the principal executive offices of the Company not less than 90 days nor more than 120 days prior to the first anniversary of the preceding year's annual meeting. Therefore, to be presented at our 2026 Annual Meeting, such a proposal must be received on or after January 16, 2026, but not later than February 15, 2026. In the event that the date of the 2026 Annual Meeting is advanced by more than 30 days, or delayed by more than 70 days, from the anniversary date of this year's Annual Meeting, notice by the stockholder to be timely must be so delivered not earlier than the close of business on the 120th day prior to the 2026 Annual Meeting and not later than the close of business on the later of the 90th day prior to the 2026 Annual Meeting or the 10th day following the day on which public announcement of the date of the 2026 Annual Meeting is first made. The Bylaws have additional requirements that must also be followed in connection with submitting nominations or other business at an annual meeting.

In addition to satisfying the foregoing requirements under the Company's Bylaws, to comply with the universal proxy rules, stockholders who intend to solicit proxies in support of director nominees other than Finance of America Companies Inc.'s nominees must provide notice that sets forth the information required by Rule 14a-19 under the Exchange Act no later than March 17, 2026.

# HOUSEHOLDING OF PROXY MATERIALS

Pursuant to the rules of the SEC, the Company, intermediaries such as brokers and the services that we employ to deliver communications to our stockholders are permitted to deliver to two or more stockholders sharing the same address a single copy of the Proxy Materials. Upon written or oral request, we will promptly deliver separate copies of the Proxy Materials to any stockholder at a shared address to which a single copy of the Proxy Materials was delivered and who wishes to receive separate copies of the Proxy Materials. Once you have received notice of householding materials to your address, householding will generally continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in householding, you may contact us with such request. Stockholders receiving multiple copies of the Proxy Materials may likewise request that we deliver single copies of such documents in the future. Stockholders may notify us of their requests by calling or writing us at: Finance of America Companies Inc., 5830 Granite Parkway, Suite 400, Plano, Texas 75024, or by phone at (877) 202-2666.

# OTHER BUSINESS

The Board does not know of any other matters to be brought before the meeting. If other matters are presented, the proxy holders have discretionary authority to vote all proxies in accordance with their best judgment.

By Order of the Board of Directors,

Lauren E. Richmond
Chief Legal Officer, General Counsel and Secretary

We make available, free of charge on our investor-oriented website, all of our filings that are made electronically with the SEC, including Forms 10-K, 10-Q and 8-K. To access these filings, go to our investor-oriented website (https://ir.financeofamericacompanies.com/sec-filings/all-sec-filings). Copies of our Annual Report on Form 10-K for the year ended December 31, 2024, including financial statements thereto, filed with the SEC, are also available without charge to stockholders upon written request addressed to:

Corporate Secretary
Finance of America Companies Inc.
5830 Granite Parkway, Suite 400
Plano, Texas 75024

FRANCE OF AMERICA COMMINES INC. SEED GRANITE PARENCIN, SUITE 400 PLANC, TEXAS 75024



VOTE BY INTERNET
Before The Meeting - Go to <u>www.proxyvota.com</u> or scan the QR Barcode above

Use the internet to transmit your voting instructions and for electronic delivery of information up until 1150 p.m. Eastern Time the day before the cut-off date or meeting date. Have your privay card in Inad when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

During The Moeting - Go to www.virtualshareholdermeeting.com/FOA2025

You may attend the meeting via the internet and vote during the meeting. Have the information that is printed in the box marked by the arrow available and follow the instructions.

VOTE BY PHONE - 1-800-690-6903
Use any touch-tone talighore to transmit your voting instructions up until 11:59 p.m.
Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you call and then follow the instructions.

VOTE BY MAIL.

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, S1 Mercedes Way, Edgewood, NY 11717.

				V68919-P24974 KEEP THIS			
THIS P	ROXY C	ARD IS VA	ALID ON	LY WHEN SIGNED AND DATED. DETACH AN	DRETUR	N THIS PC	ORTION C
INANCE OF AMERICA COMPANIES INC.	Fo Al	Withhold	For All Except	To withhold authority to vote for any individual nominee(s), mark "For All Except" and write the			
The Board of Directors recommends you vote FOR to election of all nominees listed:	e A	I All	Except	number(s) of the nominee(s) on the line below:		-	$\neg$
Election of Directors	0	0	0				ı
Nominees:							
01) Brian L. Libman 04) Cory S. Gardner 02) Norma C. Corlo 05) Tyson A. Pratche 03) Andrew Essex 06) Lance N. West							
The Board of Directors recommends you vote FOR pro	oosal 2:				For	Against	Abstal
2. An advisory vote to approve the compensation of the	named ex	eoutive offi	icers of the	Company, and	0	0	0
The Board of Directors recommends you vote FOR pro	oosal 3:				For	Against	Absta
<ol> <li>The ratification of the appointment of BDO USA, P.C. as the independent registered public accounting firm for the Company for the fiscal year ending December 31, 2025.</li> </ol>						0	0
Note: The transaction of such other business as may proper	ly come b	efore the A	nnual Mee	eting, including any postponements or adjournments thereof.			
Please sign exactly as your name(s) appear(s) hereon. When	skanina as	attorney, e	executor, a	dministrator, or other fiduciary, please give full title as such, Joint			
owners should each sign personally. All holders must sign. If a	corporati	on or partne	ership, piea	se sign in full corporate or partnership name by authorized officer.			
	1						
Signature [PLEASE SIGN WITHIN BOX] Date	_			Signature (Joint Owners) Date			

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# Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting:

The Proxy Statement and Annual Report are available at www.proxyvote.com.

V68920-P24974

# FINANCE OF AMERICA COMPANIES INC. Annual Meeting of Stockholders May 16, 2025 9:00 AM Eastern Time This proxy is solicited by the Board of Directors

The stockholder(s) hereby appoint(s) each of Brian L. Libman and Lauren E. Richmond, as proxy on behalf of the stockholder(s) of the Company at such annual meeting and any postponements or adjournments thereof, and that such persons be, and they hereby are, instructed, in the absence of contrary instructions by the stockholder(s) and proxies delivered to such persons, to represent and to vote all shares of Class A and Class B Common Stock that the stockholder(s) is/are entitled to vote at the Annual Meeting of Stockholders to be held virtually at 9:00 AM Eastern Time on May 16, 2025, at the following link: www.virtualshareholdermeeting.com/FOA2025.

This proxy, when properly executed, will be voted in the manner directed herein. If no such direction is made, this proxy will be voted in accordance with the Board of Directors' recommendations.

Continued and to be signed on reverse side